

alerting the recipient through the use of certified mail. He notes further that where the July 14 premium audit statement lists an "Amount due Insured," he reasonably believed that no further action was required from him at the time. Although the final audit statement does show an anniversary date of December 20 and a termination date of May 1, these dates appear in relatively small print and it is easy to imagine those dates being overlooked if the issuance of the final audit itself did not attract attention.

NorGUARD acknowledged that the notice was confusing, and has changed the notice format it uses. The amount listed did not actually reflect a credit balance, but rather reflected what the company would have owed the insured as a refund if Workout Fitness had paid all four quarterly installments instead of paying only the first installment. The bill reflecting the actual final status of his account – a balance owed of \$1074.75 – was sent at a later date, and that was the source of the September 1 payment. Unfortunately, this may have added to the confusion, since this amount was almost equal to two quarterly estimated premium installments.²

2 Thus, slightly more than five months' actual premium - from December 20 to May 1 - was almost equal to three quarterly installments of estimated premium. The reason such discrepancies are not uncommon is that the estimated premium must be determined before the close of the preceding policy year and therefore is based on payroll figures that could be as much as two years out of date.

However, neither 24-A M.R.S.A. § 2908(5) nor 39-A M.R.S.A. § 403(1) requires notices of cancellation to be delivered by registered or certified mail. Documents received by regular mail in the ordinary course of business are lost or ignored at one's own peril. It is undisputed that valid grounds for cancellation– the nonpayment of the March 20 premium installment – existed at the time the notice of cancellation was sent, and that the default was not cured before the scheduled May 1 cancellation date. I find based on persuasive evidence adduced at hearing that a valid notice of cancellation was sent in a timely manner. The cancellation therefore took effect on May 1 in accordance with that notice, and the confusion surrounding the July 14 audit notice began after Workout Fitness had already been operating without coverage for some two and a half months.

Nothing that happened after May 1 alters the fact that the policy was lawfully cancelled effective May 1. None of the subsequent transactions relating to the settlement of the closed account, nor any other action by NorGUARD, could reasonably be interpreted by the insured as an offer of reinstatement.

Order and Notice of Appeal Rights

The Petition is therefore *DENIED*.

This Decision and Order is a final agency action of the Superintendent of Insurance within the meaning of the Maine Administrative Procedure Act. It is appealable to the Superior Court in the manner provided in 24-A M.R.S.A. § 236 (2000) and M.R. Civ. P. 80C. Any party to the hearing may initiate an appeal within thirty days after receiving this notice. Any aggrieved non-party whose

interests are substantially and directly affected by this Decision and Order may initiate an appeal on or before July 31, 2001. There is no automatic stay pending appeal; application for stay may be made in the manner provided in 5 M.R.S.A. § 11004.

PER ORDER OF THE SUPERINTENDENT OF INSURANCE

June 21, 2001

ROBERT ALAN WAKE
DESIGNATED HEARING OFFICER