

STATE OF MAINE  
DEPARTMENT OF PROFESSIONAL AND FINANCIAL REGULATION  
BUREAU OF INSURANCE

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*In re:*

Lester G. Sherman, Jr.

National Producer No. 16309630

Maine License No. PRN 267965

Docket No. INS-18-210

LICENSE REVOCATION  
NOTICE, ORDER,  
and  
OPPORTUNITY FOR  
HEARING

***NOTICE TO LESTER G. SHERMAN, JR:***

Effective as of **June 29, 2018**, your Maine nonresident insurance producer license will be **REVOKED** without further formal proceedings unless you request a hearing as specified below.

The reasons for your license revocation are as follows:

1. By order dated November 21, 2016, your home state of Michigan revoked your resident producer license. This revocation was the result of a Final Decision issue by the Deputy Director of the Department of Insurance and Financial Services for the state of Michigan which found that you submitted 42 fraudulent insurance applications. Specifically, while working for Bankers Life & Casualty Company, you submitted applications which contained social security numbers that did not belong to the applicants; utilized false banking information for premium payments; utilized your home address instead of the applicant's; and submitted applications without the insured's authorization or knowledge.
2. On December 5, 2016, the state of Idaho revoked your nonresident producer license due to the revocation of your home state license.
3. On December 14, 2016, the state of Mississippi revoked your producer license due to the revocation of your home state license.
4. On January 2, 2017, the state of Washington revoked your producer license for having your license revoked in Michigan and found that you were ineligible to maintain a Washington license, as you no longer held a valid home state license.
5. On March 23, 2017, the state of Louisiana revoked your producer license for the conduct described in the Michigan Final Decision.
6. On August 4, 2017, the state of South Carolina revoked your producer license for failing to maintain a home state license and for failing to notify the South Carolina Department of Insurance of the Michigan administrative action.

7. On August 29, 2017, the state of Delaware revoked your producer license and fined you \$2,000 for failing to notify the state of the actions taken in Washington, Mississippi, Idaho, and Michigan within 30 days as required by statute.
8. On November 15, 2017, the state of West Virginia revoked your producer license and assessed a civil penalty of \$300 for violating Michigan's insurance laws.
9. The actions identified in Paragraphs One through Eight were not reported to the Maine Bureau of Insurance as required by 24-A M.R.S. § 1420-P(1). This is grounds for the revocation of your license pursuant to 24-A M.R.S. § 1420-K(1)(B).
10. The actions identified in Paragraphs One through Eight constitute grounds for the revocation of your Maine insurance producer license for having an insurance producer license revoked in another state. See 24-A M.R.S. § 1420-K(1)(I).

Therefore, based upon the above grounds, your Maine insurance producer license is **revoked** as of **June 29, 2018**, pursuant to 24-A M.R.S. §§ 1417 and 1420-K, subject to your right to request a hearing.


**Under the Maine Insurance Code, specifically 24-A M.R.S. §1417 and §1420-K, you have the right to a hearing before the Superintendent or his designee. If you request a hearing, you will have the right to present evidence and arguments in your defense, and the staff of the Bureau of Insurance will bear the burden of proving each violation by a preponderance of evidence.**

**If you request a hearing, you will receive further communication regarding scheduling. The matters to be determined through the hearing process are whether you committed one or more of the violations listed above, and if so, the appropriate sanctions for those violations. The sanctions imposed after a hearing can include any available remedy under applicable laws, including the payment of civil penalties.**

**To request a hearing, you must notify the Bureau of Insurance in writing no later than June 29, 2018. If you do not file a written request for a hearing within 30 days from the time you knew or reasonably should have known of the revocation of your license through this Notice and Order, you will lose your right to request a hearing on this license revocation Notice and Order.**

Any request for a hearing, as well as all other communications regarding this Notice, Order, and Opportunity for Hearing must be addressed to Bureau Licensing Attorney Lindsay J. Laxon, Bureau of Insurance, #34 State House Station, Augusta, Maine 04333-0034 (for US Postal Service deliveries) or 76 Northern Avenue, Gardiner, Maine 04345 (for private carrier deliveries, such as FedEx or UPS). You may also reach Ms. Laxon by e-mail at [Lindsay.J.Laxon@maine.gov](mailto:Lindsay.J.Laxon@maine.gov) or by telephone at (207) 624-8429.

**May 25, 2018**

  
Eric A. Cioppa  
Superintendent of Insurance