RFP#201606120

Pre-Qualified Vendor List for Multimedia Services

<table>
<thead>
<tr>
<th>RFP Coordinator</th>
<th>All communication regarding this RFP must be made through the RFP Coordinator identified below. Name: Emily MacCabe Title: Graphics and Media Supervisor Contact Information: <a href="mailto:emily.maccabe@maine.gov">emily.maccabe@maine.gov</a></th>
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<td>Submission Deadline: August 16, 2016, no later than 2:00 p.m., local time Submission Address: Division of Purchases, Burton M. Cross Building, 111 Sewall Street - 4th Floor, Augusta, ME 04330</td>
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<td>Annual Enrollment</td>
<td>Submission Deadline: First business day of September, no later than 2:00 p.m., local time Submission Address: Division of Purchases, Burton M. Cross Building, 111 Sewall Street - 4th Floor, Augusta, ME 04330</td>
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PUBLIC NOTICE

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State of Maine
Department of Inland Fisheries & Wildlife
Division of Information & Education
RFP#201606120
Pre-Qualified Vendor List for Multimedia Services

The State of Maine is seeking proposals for multimedia services including copywriting, technical writing, advertising, graphic design and video production.

A copy of the RFP can be obtained by contacting the RFP Coordinator: Emily MacCabe, Graphics and Media Supervisor. The RFP Coordinator can be reached at the following email address: emily.maccabe@maine.gov.

Proposals must be submitted to the State of Maine Division of Purchases, located at the Burton M. Cross Office Building, 111 Sewall Street - 4th Floor, Augusta, ME 04330. Proposals must be submitted by 2:00 pm, local time, on August 16, 2016, when they will be opened. Proposals not received at the Division of Purchases’ aforementioned address by the aforementioned deadline will not be considered for contract award.

**************************************************************************
RFP DEFINITIONS/ACRONYMS

The following terms and acronyms shall have the meaning indicated below as referenced in this RFP.

1. **RFP**: Request for Proposals
2. **State**: State of Maine
3. **Department**: Department of Inland Fisheries & Wildlife
4. **PQVL**: Pre-Qualified Vendor List
State of Maine - Department of Inland Fisheries & Wildlife  
Division of Information & Education  
RFP#201606120  
Pre-Qualified Vendor List for Multimedia Services

PART I  INTRODUCTION

A. Purpose and Background

The Maine Department of Inland Fisheries and Wildlife (“Department”) is seeking proposals to create a list of pre-qualified vendors to provide multimedia services as defined in this Request for Proposals (RFP) document. This document provides instructions for submitting proposals, the procedure and criteria by which the Provider(s) will be selected, and the contractual terms which will govern the relationship between the State of Maine (“State”) and the awarded Bidder(s).

The Division of Information and Education (“Division”) oversees a variety of marketing, communications and public relations efforts for the Department. These efforts are to provide a greater awareness to the Maine public and visitors to our state of the efforts of the management of our inland fisheries and wildlife as well as outdoor recreational opportunities.

The intent of the awarded contracts will be to provide services to the Department related to content development for print and digital media, graphic design and video production.

B. General Provisions

1. From the time this RFP is issued until award notification is made, all contact with the State regarding this RFP must be made through the aforementioned RFP Coordinator. No other person/State employee is empowered to make binding statements regarding this RFP. Violation of this provision may lead to disqualification from the bidding process, at the State’s discretion.

2. Issuance of this RFP does not commit the Department to issue an award or to pay expenses incurred by a Bidder in the preparation of a response to this RFP. This includes attendance at personal interviews or other meetings and software or system demonstrations, where applicable.

3. All proposals should adhere to the instructions and format requirements outlined in this RFP and all written supplements and amendments (such as the Summary of Questions and Answers), issued by the Department. Proposals are to follow the format and respond to all questions and instructions specified below in the “Proposal Submission Requirements” section of this RFP.

4. Bidders shall take careful note that in evaluating a proposal submitted in response to this RFP, the Department will consider materials provided in the proposal, information obtained through interviews/presentations (if any), and internal Departmental information of previous contract history with the Bidder (if any). The Department also reserves the right to consider other reliable references and publicly available information in evaluating a Bidder’s experience and capabilities.

5. The proposal shall be signed by a person authorized to legally bind the Bidder and shall contain a statement that the proposal and the pricing contained therein will remain valid and binding for a period of 180 days from the date and time of the bid opening.

6. The RFP and the selected Bidder’s proposal, including all appendices or attachments, shall be the basis for the final contract, as determined by the Department.

7. Following announcement of an award decision, all submissions in response to this RFP will be considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA) (1 M.R.S. §§ 401 et seq.).
8. The Department, at its sole discretion, reserves the right to recognize and waive minor informalities and irregularities found in proposals received in response to this RFP.
9. The State of Maine Division of Purchases reserves the right to authorize other Departments to use the contract(s) resulting from this RFP, if it is deemed to be beneficial for the State to do so.
10. All applicable laws, whether or not herein contained, shall be included by this reference. It shall be Proposer’s/Vendor’s responsibility to determine the applicability and requirements of any such laws and to abide by them.

C. Eligibility to Submit Bids

All interested parties are invited to submit bids in response to this Request for Proposals.

D. Contract Term

The Department anticipates creating a pre-qualified vendor list and entering into retainer contracts with multiple top scoring contractors as a result of this RFP process. Selection to be included on the pre-qualified vendor list is not a guarantee of work. Please note that the dates below are estimated and may be adjusted as necessary in order to comply with all procedural requirements associated with this RFP and the contracting process. The actual contract start date will be established by a completed and approved contract.

Contract Renewal: Following the initial term of the contract period, the Department may opt to renew the contract period for up to three years, subject to continued availability of funding and satisfactory performance.

The term of the anticipated contract period, resulting from this RFP, is defined as follows:

<table>
<thead>
<tr>
<th>Period</th>
<th>Start Date</th>
<th>End Date</th>
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<tbody>
<tr>
<td>Initial Period of Performance</td>
<td>September 1, 2016</td>
<td>August 31, 2018</td>
</tr>
<tr>
<td>Renewal Period #1</td>
<td>September 1, 2018</td>
<td>August 31, 2020</td>
</tr>
<tr>
<td>Renewal Period #2</td>
<td>September 1, 2020</td>
<td>August 31, 2021</td>
</tr>
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</table>

This RFP offers an annual enrollment for new vendors to be included on the pre-qualified vendor list. Once selected, vendors do not need to reapply during an annual enrollment. Proposals will be accepted from vendors not currently on the Pre-Qualified Vendor List by the first business day of September each year this RFP is active (see RFP Cover Page). Proposals submitted during an annual enrollment will be evaluated and the vendors will be notified of the decision within 30 days.

E. Awards and Mini-Bid Process

Bidders are encouraged to submit a proposal for any or all of the service types described in Part II of this RFP. If Bidders do decide to submit proposals for more than one service type, they must submit a separate proposal for each different service type they wish to provide services for. As described in Part V.B. of this RFP, the proposals for each service type will be scored within their respective service type group. For more information on this process, see Part V.B.2 “Scoring Process” and Part V.C.1 “Selection and Award”.

Once the pre-qualified list is established, the Department will notify all pre-qualified vendors when specific services are needed. Each vendor on the pre-qualified list will be given a description of the particular services needed and asked to respond within a specific timeframe with information on how
that vendor proposes to provide the particular services, along with the project-specific cost proposal for those services. The Department will then select one vendor based on the project-specific proposal submitted during the “mini-bid” process of those pre-qualified vendors who can best meet the specific service requirements.
PART II SCOPE OF SERVICES TO BE PROVIDED

The Department has the need to develop a pre-qualified list of vendors to perform the following services on an as-needed basis. Any work developed by an awarded Contractor will be owned by the State. Contractors must supply the equipment/tools to perform the services.

Vendors are encouraged to submit proposals to perform any or all of the service types listed below.

A. Copywriter
The Department produces numerous print publications as well as manages a significant online presence and has the need to work with a professional copywriter to produce content for the Department’s website, informational brochures and publications, law and rule books, marketing emails and social media.

B. Technical Writer
The Department produces numerous print publications as well as manages a significant online presence and has the need to work with a technical writer to produce content that is clear and precise for public consumption for the Department’s website, informational brochures and publications, law and rule books, etc.

C. Graphic Designer
The Department produces numerous print publications as well as manages a significant online presence and has the need to work with a professional graphic designer to produce content for the Department’s website, informational brochures and publications, law and rule books, marketing emails and social media. Design work will typically be done within the guidance of the Department’s established brand charter.

D. Advertising Agency
The Department has the need to work with professional advertising agencies to create, plan and manage advertising efforts. Agency would develop advertising campaigns as needed and create advertising for television commercials, radio commercials, print and online advertising and email and mobile marketing.

E. Videographer
The Department has a need to produce a variety of educational videos or Public Service Announcements (PSA’s) for public consumption, typically through social media, but occasionally broadcast quality. These projects would include working with Department staff to script or outline the video, filming or capturing video and producing the video. Much of the work of Department staff is conducted in the field and outdoors. Contractors will need to be comfortable and capable of working a variety of outdoor environments.
PART III  KEY RFP EVENTS

A. Questions

1. General Instructions
   a. It is the responsibility of each Bidder to examine the entire RFP and to seek clarification, in writing, if the Bidder does not understand any information or instructions.
   b. Submitted Questions must be submitted by e-mail and received by the RFP Coordinator, identified on the cover page of this RFP, as soon as possible but no later than the dates and times specified on the RFP cover page.
   c. Submitted Questions should include the RFP Number and Title in the subject line. The Department assumes no liability for assuring accurate/complete/on time e-mail transmission and receipt.
   d. Be sure to refer to the page number and paragraph within this RFP relevant to the question presented for clarification, if applicable.

2. Summary of Questions and Answers: Responses to all substantive and relevant questions will be compiled in writing and distributed to all registered, interested persons by e-mail no later than seven (7) calendar days prior to the proposal due date. Only those answers issued in writing by the RFP Coordinator will be considered binding. The Department reserves the right to answer or not answer any question received.

B. Submitting the Proposal

1. Proposals Due: Proposals must be received no later than 2:00 p.m. local time, on the date listed on the cover page of this RFP, at which point they will be opened. Proposals received after the 2:00 p.m. deadline will be rejected without exception.

2. Mailing/Delivery Instructions: The official delivery site is the State of Maine, Division of Purchases (Please refer to the RFP cover page for submission address).
   a. Only proposals received at the official delivery site prior to the stated deadline will be considered. Bidders submitting proposals are responsible for allowing adequate time for delivery. Postmarks do not count and fax or electronic mail transmissions of proposals are not permitted. Any method of hardcopy delivery is acceptable, such as US Mail, in-person delivery by Bidder, or use of private courier services.
   b. The Bidder must send its proposal submission in a sealed package and must include an original signed copy and one electronic copy of their complete proposal. The electronic copy of the proposal must be provided on USB flash drive with the complete narrative and attachments in MS Word format. Any attachments that cannot be submitted in MS Word format may be submitted as Adobe (.pdf) files.
   c. Bidders’ submission packages are to be clearly labeled and contain the following information:
      - Proposal submission address provided on the RFP cover page
      - The Bidder’s full business name and address
      - The RFP Number and Title
PART IV  PROPOSAL SUBMISSION REQUIREMENTS

This section contains instructions for Bidders to use in preparing their proposals. The Bidder’s proposal must follow the outline used below, including the numbering and section and sub-section headings as they appear here. Failure to use the outline specified in this section, or to respond to all questions and instructions throughout this document, may result in the proposal being disqualified as non-responsive or receiving a reduced score. The Department, and its evaluation team for this RFP, has sole discretion to determine whether a variance from the RFP specifications should result in either disqualification or reduction in scoring of a proposal. Rephrasing of the content provided in this RFP will, at best, be considered minimally responsive. The Department seeks detailed yet succinct responses that demonstrate the Bidder’s experience and ability to perform the requirements specified throughout this document.

A.  Proposal Format

1.  All pages of a Bidder’s proposal should be numbered consecutively beginning with number 1 on the first page of the narrative (this does not include the cover page or table of contents pages) through to the end, including all forms and attachments. For clarity, the Bidder’s name should appear on every page, including Attachments. Each Attachment must reference the section or subsection number to which it corresponds.

2.  Bidders are asked to be brief and concise in responding to the RFP questions and instructions.

3.  The Bidder may not provide additional attachments beyond those specified in the RFP for the purpose of extending their response. Additional materials not requested will not be considered part of the proposal and will not be evaluated.

4.  Include any forms provided in the submittal package or reproduce those forms as closely as possible. All information should be presented in the same order and format as described in the RFP.

5.  It is the responsibility of the Bidder to provide all information requested in the RFP package at the time of submission. Failure to provide information requested in this RFP may, at the discretion of the Department’s evaluation review team, result in a lower rating for the incomplete sections and may result in the proposal being disqualified for consideration.

6.  Bidders should complete and submit the “Proposal Cover Page” provided in Appendix A of this RFP and provide it with the Bidder’s proposal. The cover page must be the first page of the proposal package. It is important that the cover page show the specific information requested, including Bidder address(es) and other details listed. The proposal cover page shall be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

7.  Bidders should complete and submit the “Debarment, Performance and Non-Collusion Certification Form” provided in Appendix B of this RFP. Failure to provide this certification may result in the disqualification of the Bidder’s proposal, at the discretion of the Department.

B.  Proposal Contents

Bidders must submit a separate proposal for each service type they wish to provide services for.

Section I  Organization Qualifications and Experience

1.  Overview of the Organization

Bidders are to complete Appendix C (Qualifications and Experience Form) describing their qualifications and skills to provide the requested services in this RFP. Bidders are also to include three examples of projects which demonstrate their experience and expertise in performing these services as well as highlighting the Bidder’s stated qualifications and skills.
2. **Required Attachments Related to Qualifications**
   a. Attach documentation of any applicable licensure requirements or any specific credentials required to provide the requested services.
   b. Attach a certificate of insurance on a standard Acord form (or the equivalent) evidencing the Bidder’s general liability, professional liability and any other relevant liability insurance policies that might be associated with this contract.

Section II  Cost Proposal

1. **General Instructions**
   a. The cost proposal shall include the costs necessary for the Bidder to fully comply with the contract terms and conditions and RFP requirements.
   b. No costs related to the preparation of the proposal for this RFP or to the negotiation of the contract with the Department may be included in the proposal. Only costs to be incurred after the contract effective date that are specifically related to the implementation or operation of contracted services may be included.

2. **Cost Proposal Form Instructions**
   The Bidder should fill out **Appendix D** (Cost Proposal Form), following the instructions detailed here and in the form. Failure to provide the requested information, and to follow the required cost proposal format provided, may result in the exclusion of the proposal from consideration, at the discretion of the Department.
PART V PROPOSAL EVALUATION AND SELECTION

Evaluation of the submitted proposals shall be accomplished as follows:

A. Evaluation Process - General Information

1. An evaluation team, comprised of qualified reviewers, will judge the merits of the proposals received in accordance with the criteria defined in the RFP, and in accordance with the most advantageous financial and economic impact considerations (where applicable) for the State.

2. Officials responsible for making decisions on the selection of a contractor shall ensure that the selection process accords equal opportunity and appropriate consideration to all who are capable of meeting the specifications. The goals of the evaluation process are to ensure fairness and objectivity in review of the proposals and to ensure that the contract is awarded to the Bidder whose proposal provides the best value to the State of Maine.

3. The Department reserves the right to communicate and/or schedule interviews/presentations with Bidders if needed to obtain clarification of information contained in the proposals received, and the Department may revise the scores assigned in the initial evaluation to reflect those communications and/or interviews/presentations. Interviews/presentations are not required, and changes to proposals will not be permitted during any interview/presentation process. Therefore, Bidders should submit proposals that present their rates and other requested information as clearly and completely as possible.

B. Scoring Weights and Process

1. Scoring Weights: The score will be based on a 100 point scale and will measure the degree to which each proposal meets the following criteria.

   **Section I. Organization Qualifications and Experience (65 points)**
   Includes all elements addressed above in Part IV, C, Section I.

   **Section II. Cost Proposal (35 points)**
   Includes all elements addressed above in Part IV, C, Section III.

2. Scoring Process: The review team will use a consensus approach to evaluate and score proposals. Members of the review team will not score those sections individually but, instead, will arrive at a consensus as to assignment of points for each of those sections. The contract award(s) will be made to the Bidder(s) receiving the highest number of evaluation points based upon the proposals’ satisfaction of the criteria established in the RFP.

   Proposals for each service type will be scored together. One group will include all the proposals for Copywriter. Once group will include all proposals for Technical Writer. Once group will include all proposals for Graphic Designer. Once group will include all proposals for Advertising Agency. Once group will include all proposals for Videographer. Each proposal will only be assigned to one group.

   **No Best and Final Offers:** The State of Maine will not seek a best and final offer (BAFO) from any Bidder in this procurement process. All Bidders are expected to provide their best value pricing with the submission of their proposal.
3. **Negotiations:** The Department reserves the right to negotiate with the successful Bidder to finalize a contract at the same rate or cost of service as presented in the selected proposal. Such negotiations may not significantly vary the content, nature or requirements of the proposal or the Department’s Request for Proposals to an extent that may affect the price of goods or services requested. The Department reserves the right to terminate contract negotiations with a selected respondent who submits a proposed contract significantly different from the proposal they submitted in response to the advertised RFP. In the event that an acceptable contract cannot be negotiated with the highest ranked Bidder, the Department may withdraw its award and negotiate with the next-highest ranked Bidder, and so on, until an acceptable contract has been finalized. Alternatively, the Department may cancel the RFP, at its sole discretion.

C. **Selection and Award**

1. The final decision regarding the award of the contract will be made by representatives of the Department subject to approval by the State Procurement Review Committee.
2. Notification of contractor selection or non-selection will be made in writing by the Department.
3. Issuance of this RFP in no way constitutes a commitment by the State of Maine to award a contract, to pay costs incurred in the preparation of a response to this request, or to pay costs incurred in procuring or contracting for services, supplies, physical space, personnel or any other costs incurred by the Bidder.
4. The Department reserves the right to reject any and all proposals or to make multiple awards.
5. Selection to be included on the pre-qualified vendor list is not a guarantee of work.

D. **Appeal of Contract Awards**

Any person aggrieved by the award decision that results from this RFP may appeal the decision to the Director of the Bureau of General Services in the manner prescribed in 5 MRSA § 1825-E and 18-554 Code of Maine Rules, Chapter 120 (found here: [http://www.maine.gov/purchases/policies/120.shtml](http://www.maine.gov/purchases/policies/120.shtml)). The appeal must be in writing and filed with the Director of the Bureau of General Services, 9 State House Station, Augusta, Maine, 04333-0009 within 15 calendar days of receipt of notification of contract award.

The appeal procedures mentioned above are available upon the original determination of selection to the pre-qualified vendor list, and during subsequent competitive procedures (“mini-bids”) involving only the pre-qualified vendor list participants.

E. **Removal from Pre-Qualified Vendor List**

The Department may remove a pre-qualified vendor from the pre-qualified list at any time, upon giving 30 days’ written notice to the pre-qualified vendor, if the Department determines during the pre-qualification term:

1. The pre-qualified vendor failed or refused to perform its contractual obligations,
2. The pre-qualified vendor’s performance was unsatisfactory including, but not limited to, the quality and timeliness of services provided, or
3. The vendor no longer has the ability to perform the services specified in this RFP.
PART VI CONTRACT ADMINISTRATION AND CONDITIONS

A. Contract Document

1. The successful Bidder will be required to execute a contract in the form of a State of Maine Agreement to Purchase Services (BP54). A list of applicable Riders is as follows:

   Rider A: Specification of Work to be Performed
   Rider B: Method of Payment and Other Provisions
   Rider C: Exceptions to Rider B
   Rider D: (Optional; for use by Department)
   Rider E: (Optional; for use by Department)
   Rider G: Identification of Country in Which Contracted Work Will Be Performed

The complete set of standard BP54 contract documents may be found on the Division of Purchases website at the following link: http://www.maine.gov/purchases/info/forms/BP54.doc

Other forms and contract documents commonly used by the State can be found on the Division of Purchases website at the following link: http://www.maine.gov/purchases/info/forms.html

2. Allocation of funds is final upon successful negotiation and execution of the contract, subject to the review and approval of the State Procurement Review Committee. Contracts are not considered fully executed and valid until approved by the State Procurement Review Committee and funds are encumbered. No contract will be approved based on an RFP which has an effective date less than fourteen (14) calendar days after award notification to Bidders. (Referenced in the regulations of the Department of Administrative and Financial Services, Chapter 110, § 3(B)(i): http://www.maine.gov/purchases/policies/110.shtml

This provision means that a contract cannot be effective until at least 14 days after award notification.

3. The State recognizes that the actual contract effective date depends upon completion of the RFP process, date of formal award notification, length of contract negotiation, and preparation and approval by the State Procurement Review Committee. Any appeals to the Department’s award decision(s) may further postpone the actual contract effective date, depending upon the outcome. The contract effective date listed in this RFP may need to be adjusted, if necessary, to comply with mandated requirements.

4. In providing services and performing under the contract, the successful Bidder(s) shall act as an independent contractor and not as an agent of the State of Maine.

B. Standard State Agreement Provisions

1. Agreement Administration
   a. Following the award, an Agreement Administrator from the Department will be appointed to assist with the development and administration of the contract and to act as administrator during the entire contract period. Department staff will be available after the award to consult with the successful Bidder in the finalization of the contract.
   b. In the event that an acceptable contract cannot be negotiated with the highest ranked Bidder, the Department may withdraw its award and negotiate with the next-highest ranked Bidder,
and so on, until an acceptable contract has been finalized. Alternatively, the Department may cancel the RFP, at its sole discretion.

2. Payments and Other Provisions
The State anticipates paying the Contractor on the basis of net 30 payment terms, upon the receipt of an accurate and acceptable invoice. An invoice will be considered accurate and acceptable if it contains a reference to the State of Maine contract number, contains correct pricing information relative to the contract, and provides any required supporting documents, as applicable, and any other specific and agreed-upon requirements listed within the contract that results from this RFP.
PART VII  LIST OF RFP APPENDICES AND RELATED DOCUMENTS

1. Appendix A – Proposal Cover Page
2. Appendix B – Debarment, Performance and Non-Collusion Certification
3. Appendix C – Qualifications and Experience Form
4. Appendix D – Cost Proposal Form
State of Maine
Department of Inland Fisheries & Wildlife
Division of Information & Education

PROPOSAL COVER PAGE
RFP#201606120
Pre-Qualified Vendor List for Multimedia Services

Bidder’s Organization Name:
Chief Executive - Name/Title:
Tel: Fax: E-mail:
Headquarters Street Address:

Headquarters City/State/Zip:

(provide information requested below if different from above)
Lead Point of Contact for Proposal - Name/Title:
Tel: Fax: E-mail:
Street Address:
City/State/Zip:

<table>
<thead>
<tr>
<th>Type of Proposal</th>
<th>Copywriter</th>
<th>Technical Writer</th>
<th>Graphic Designer</th>
<th>Advertising Agency</th>
<th>Videographer</th>
</tr>
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</table>

The proposed cost listed above is for reference purposes only, not evaluation purposes. In the event that the cost noted above does not match the Bidder’s detailed cost proposal documents, then the information on the cost proposal documents will take precedence.

- This proposal and the pricing structure contained herein will remain firm for a period of 180 days from the date and time of the bid opening.
- No personnel currently employed by the Department or any other State agency participated, either directly or indirectly, in any activities relating to the preparation of the Bidder’s proposal.
- No attempt has been made or will be made by the Bidder to induce any other person or firm to submit or not to submit a proposal.
- The undersigned is authorized to enter into contractual obligations on behalf of the above-named organization.

To the best of my knowledge, all information provided in the enclosed proposal, both programmatic and financial, is complete and accurate at the time of submission.

Name (Print): Title:
Authorized Signature: Date:
By signing this document, I certify to the best of my knowledge and belief that the aforementioned organization, its principals and any subcontractors named in this proposal:

a. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from bidding or working on contracts issued by any governmental agency.

b. Have not within three years of submitting the proposal for this contract been convicted of or had a civil judgment rendered against them for:
   i. Fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state or local government transaction or contract.
   ii. Violating Federal or State antitrust statutes or committing embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
   iii. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or Local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
   iv. Have not within a three (3) year period preceding this proposal had one or more federal, state or local government transactions terminated for cause or default.

c. Have not entered into a prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and this proposal is in all respects fair and without collusion or fraud. The above mentioned entities understand and agree that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.

Failure to provide this certification may result in the disqualification of the Bidder’s proposal, at the discretion of the Department.

<table>
<thead>
<tr>
<th>Name (Print):</th>
<th>Title:</th>
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<tbody>
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<td></td>
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<tr>
<td>Authorized Signature:</td>
<td>Date:</td>
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State of Maine  
Department of Inland Fisheries & Wildlife  
Division of Information & Education  
QUALIFICATIONS & EXPERIENCE FORM  
RFP#201606120  
Pre-Qualified Vendor List for Multimedia Services

<table>
<thead>
<tr>
<th>Bidder’s Organization Name:</th>
<th></th>
</tr>
</thead>
</table>
| Service Type: (select one) | □ Copywriter  
|                            | □ Technical Writer  
|                            | □ Graphic Designer  
|                            | □ Advertising Agency  
|                            | □ Videographer  

Present a brief statement of qualifications, including any applicable licensure and/or certification. Describe the history of the Bidder’s organization, especially regarding skills pertinent to the specific work required by the RFP and any special or unique characteristics of the organization which would make it especially qualified to perform the required work activities. Include similar information for any subcontractors. You may expand this form and use additional pages to provide this information.
Provide a description of projects that occurred within the past five years which reflect experience and expertise needed in performing the functions described in the “Scope of Services” portion of this RFP. For each of the project examples provided, a contact person from the client organization involved should be listed, along with that person’s telephone number and email address. Please note that contract history with the State of Maine, whether positive or negative, may be considered in rating proposals even if not provided by the Bidder.

If the Bidder has not provided similar services, note this, and describe experience with projects that highlight the Bidder’s general capabilities.

<table>
<thead>
<tr>
<th>Project One</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client Name:</td>
</tr>
<tr>
<td>Client Contact Person:</td>
</tr>
<tr>
<td>Telephone:</td>
</tr>
<tr>
<td>E-Mail:</td>
</tr>
<tr>
<td>Brief Description of Project</td>
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</table>

<table>
<thead>
<tr>
<th>Project Two</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client Name:</td>
</tr>
<tr>
<td>Client Contact Person:</td>
</tr>
<tr>
<td>Telephone:</td>
</tr>
<tr>
<td>E-Mail:</td>
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<tr>
<td>Brief Description of Project</td>
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</table>
### APPENDIX C (continued)

<table>
<thead>
<tr>
<th>Project Three</th>
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<tbody>
<tr>
<td><strong>Client Name:</strong></td>
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<tr>
<td><strong>Client Contact Person:</strong></td>
</tr>
<tr>
<td><strong>Telephone:</strong></td>
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<tr>
<td><strong>E-Mail:</strong></td>
</tr>
</tbody>
</table>

**Brief Description of Project**
APPENDIX D

State of Maine
Department of Inland Fisheries & Wildlife
Division of Information & Education
COST PROPOSAL FORM
RFP#201606120
Pre-Qualified Vendor List for Multimedia Services

Bidder’s Organization Name:

Service Types (Select One):

☐ Copywriter
☐ Technical Writer
☐ Graphic Designer
☐ Advertising Agency
☐ Videographer

Instructions: Bidder’s should provide a rate(s) for the service type selected above and described in Part II Scope of Services of this RFP. The rate(s) should be for the service type the Bidder is submitting a proposal for and is qualified to perform.