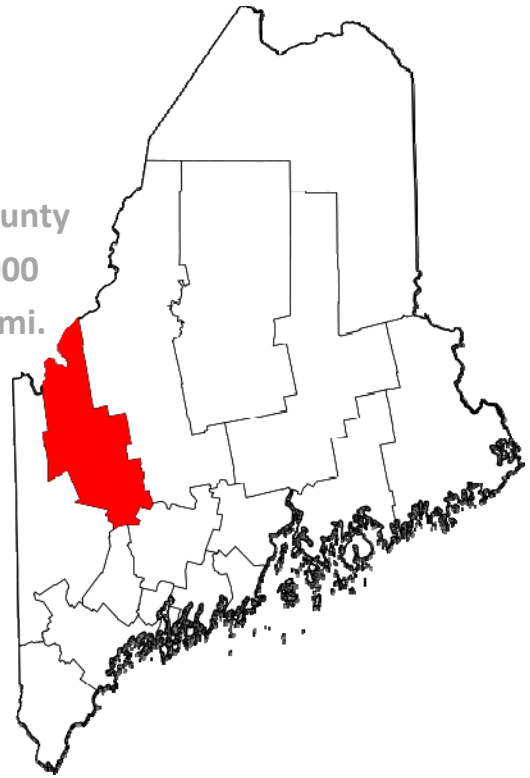
Franklin Community Health Network

LD 1818
Stakeholder Workgroup

8/9/2012

Franklin Community Health Network

- **Franklin Memorial Hospital**
  - 65 licensed beds
    - Average Inpatient Census 25
    - 350 Births
    - 15,000 ED visits
    - 2,000 surgical cases
    - 90,000 outpatient visits
- **Franklin Health**
  - 45 employed physicians
    - 25 primary care
- **NorthStar Emergency Medical Services**
  - 4,000 annual ambulance transports
- **Evergreen Behavioral Services**
- **Healthy Community Coalition**



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Shift Toward Value

- **Financial imperative**
  - Rising healthcare costs are creating more price sensitivity among healthcare purchasers
    - Government agencies, employers, patients
  - Hospitals have always cared about quality
    - Fundamentally dedicated to patient well-being
  - Today's pressures make it financially imperative to develop collaborative approaches that combine strong clinical outcomes with effective cost containment

Essential Capabilities to Drive Value

- **Healthcare Financial Management Association has identified 4 essential capabilities**
  - Instill a culture of collaboration, creativity and accountability
  - Collect analyze and connect accurate quality and financial data to support organizational decision making
  - Use data to reduce variability in clinical processes and improve the delivery, cost effectiveness and outcomes of care
  - Develop and manage effective care networks and predict and manage different forms of patient-related risk

- **As payment is tied to outcomes, we must collaborate to be successful**
  - Robust data is necessary to take risk for a more broadly defined episode of care

All Payer Claims Database

- **Support transparency and general knowledge**
  - View care in all settings and from all types of payers
  - Compare costs associated with various services, providers, and facilities
  - Study where care is typically delivered for our population
  - Benchmark utilization across other markets to compare value
- **Current sources**
  - We mine own claims data
  - Acquire CMS data
  - MHDO inpatient dataset
  - OnPoint data