



**STATE OF MAINE  
OFFICE OF THE PUBLIC ADVOCATE**

**William S. Harwood  
Public Advocate**

**Janet T. Mills  
Governor**

**AWARD NOTIFICATION LETTER**

March 8, 2024

*Via email: Jarred.Metoyer@dnv.com*

Jarred Metoyer, Senior Vice President  
DNV Energy Insights USA Inc.  
155 Grand Avenue, Suite 600  
Oakland, CA 94612

**SUBJECT:** Notice of Conditional Contract Award under RFP # 202401010,  
Non-Wires Alternatives Coordinator

Dear Mr. Metoyer:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Office of the Public Advocate for Non-Wires Alternatives Coordinator. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- DNV Energy Insights USA Inc.

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in cursive script that reads "William S. Harwood".

William S. Harwood  
Maine Public Advocate  
State House Station 112  
Augusta, ME 04333-0112

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401010

**RFP TITLE:** Non-Wires Alternatives Coordinator

**BIDDER:** DNV Energy Insights USA Inc.

**DATE:** March 5, 2024

**SUMMARY PAGE**

**Department Name:** Office of the Public Advocate

**Name of RFP Coordinator:** Susan W. Chamberlin, Senior Counsel

**Names of Evaluators:** Susan Chamberlin, William Harwood, Drew Landry

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>N/A</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>50</b>	<b>N/A</b>
Section III. Proposed Services	<b>25</b>	<b>N/A</b>
Section IV. Cost Proposal	<b>25</b>	<b>N/A</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>N/A</u></b>

**NOTE:** There was only one bidder that submitted a proposal in response to this RFP.

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**DATE:** March 5, 2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

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**Evaluation Team Comments:**

Evaluators reviewed the qualifications, past performance, and expectations for future performance of the applicant, DNV. DNV has been the Nonwires Alternative Coordinator for the state of Maine for the past 4 years. DNV has met the terms of the previous contract, performing the analysis of utility infrastructure per the terms of the enabling statute 35-A MRS 3132 and 3132-A et seq.

**STATE OF MAINE  
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**DATE:** March 5, 2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>50</b>	<b>N/A</b>

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**Evaluation Team Comments:**

- I. Overview of the Organization
  - DNV employs power systems engineers, energy storage engineers, system planning analysts and program design specialists to provide expertise in NWA
  - 11 staff members are assigned for consultation, 5 employees typically assigned to the day-to-day NWA analytical processes.
- II. Subcontractors
  - N/A
- III. Litigation
  - Expert witnesses are available for litigation services
- IV. Financial Viability
  - The Company provided a Dun and Bradstreet statement approving company financial viability
- V. Certificate of Insurances
  - Complete

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**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>25</b>	<b>N/A</b>

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**Evaluation Team Comments:**

DNV proposes to assess cost effective and reliable alternatives to utility transmission and distribution projects. DNV states that they will continue to implement and refine all NWA activity for ratepayer savings. DNVs technical expertise assures that cost effective and reliable alternatives to traditional costly utility infrastructure are explored. The experience of the evaluators is that DNV has provided and will continue to provide these expert services.

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**EVALUATION OF SECTION IV  
Cost Proposal**

Lowest Submitted Cost Proposal	·	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>\$639,430</b>	·	<b>\$639,430</b>	<b>x</b>	<b>25 points</b>	<b>=</b>	<b>25</b>

**Evaluation Team Comments:**

The budget provided is consistent with the amounts spent per year to date for undertaking the NWA reviews on a project by project basis. The evaluation team believes these amounts are sufficient to complete the upcoming reviews in the next two years.





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William S. Harwood  
Public Advocate

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 202401010**  
**RFP TITLE: Non-Wires Alternatives Coordinator**

I, Susan Chamberlin, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Office of the Public Advocate. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with, or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

Susan Chamberlin  
Susan Chamberlin (Mar 5, 2024 10:48 EST)

Signature

Mar 5, 2024

Date



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William S. Harwood  
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**AGREEMENT AND DISCLOSURE STATEMENT**  
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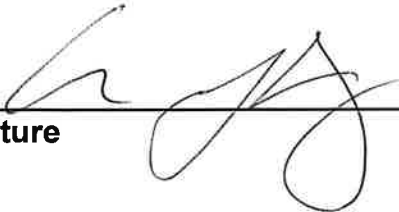
I, Andrew Landry, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Office of the Public Advocate. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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\_\_\_\_\_  
Signature

3/5/24  
\_\_\_\_\_  
Date



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I, William Harwood, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Office of the Public Advocate. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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*William S. Harwood*

Signature

*3/6/24*

Date