

**State of Maine
Master Score Sheet**

RFP# 202503036					
Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools					
Bidder Name:		Building Infrastructure Management Solutions	Bureau Veritas Technical Assessments LLC	Center for an Ecology-Based Economy	Competitive Energy Services
Proposed Cost:		\$110,075	\$119,600	\$119,950	\$120,000
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A				
Section II: Organization Qualifications and Experience	25	23	9	18	8
Section III: Proposed Services	40	30	25	18	18
Section IV: Cost Proposal					
A. Cost Proposal	25	20.85	19.19	19.13	19.13
B. Budget Narrative	10	8	6	6	5
Section IV: Cost Proposal Total	35	28.85	25.19	25.13	24.13
TOTAL	<u>100</u>	<u>81.85</u>	<u>59.19</u>	<u>61.13</u>	<u>50.13</u>

Bidder Name:		Energy Efficient Investments	Energy Management Consultants	Nova Group, GBC	NV5
Proposed Cost:		\$91,800	\$119,800	\$120,000	\$118,200
Scoring Sections	Points Available				

Section I: Preliminary Information	N/A				
Section II: Organization Qualifications and Experience	25	24	21	10	18
Section III: Proposed Services	40	25	24	18	12
Section IV: Cost Proposal					
A. Cost Proposal	25	25	19.16	19.13	19.42
B. Budget Narrative	10	4	8	2	5
Section IV: Cost Proposal Total	35	29	27.16	21.13	24.42
TOTAL	<u>100</u>	<u>78</u>	<u>72.16</u>	<u>49.13</u>	<u>54.42</u>

Bidder Name:		Pinchin, LLC	POWER-tek USA
Proposed Cost:		\$110,000	\$119,260
Scoring Sections	Points Available		
Section I: Preliminary Information	N/A		
Section II: Organization Qualifications and Experience	25	14	7
Section III: Proposed Services	40	25	15
Section IV: Cost Proposal			
A. Cost Proposal	25	20.86	19.24
B. Budget Narrative	10	7	7
Section IV: Cost Proposal Total	35	27.86	26.24
TOTAL	<u>100</u>	<u>66.86</u>	<u>48.24</u>

Award Justification Statement
RFP# 202503036 Technical Consultant for Energy Efficiency and Decarbonization
in Maine Public Schools

I. Summary

The Green Schools Program within the Maine Department of Education (DOE) issued a Request for Proposals (RFP) seeking bids from qualified engineering and consulting firms to support the decarbonization and efficiency improvement of primary energy systems in Maine’s K–12 schools. The RFP required that applicants commit to working with a minimum of ten schools across the state and collaborate directly with Maine DOE to identify and prioritize schools for participation. Oversight of the project would be led by Glenn Cummings, Director of Green Schools within Maine DOE.

II. Evaluation Process

A total of ten bids were received. A review panel, consisting of representatives from the Governor’s Office of Policy Innovation and the Future (GOPIF), the Maine Department of Education, and Efficiency Maine Trust, conducted the evaluation in two phases. The first phase focused on qualifications, experience, and the scope of services proposed. The second phase assessed cost proposals.

Preference was given to New England-based firms with demonstrable experience in working with schools. Proposals were expected to reflect relevant certifications commonly required for energy analysis, and firms were required to assist school districts not only in analyzing their energy systems but also in developing their own procurement RFPs and evaluating vendor responses.

III. Qualifications & Experience

The awarded bidder, Building Infrastructure Management Solutions (BIMS), exemplifies strong professional experience with Maine’s K–12 schools and their community engagement experience which was evident in the three strong case studies of previous school projects.

Specific highlights include:

- Demonstrated they have implemented a wide range of programs across a wide geographic area throughout the state.
- Provided a diversity, equity, and inclusion statement.
- Illustrated they have well qualified personnel. All appropriate certifications are up-to-date and aligned with professional expectations. They hold all necessary certifications and will complete the work without subcontractors; and

- Has experience with the K-12 Support Engineer at the Efficiency Maine Trust, K-12 school districts, and individual schools to successfully apply for the Efficiency Maine support grants and the Maine DOE Revolving Renovation Fund.

IV. Proposed Services

The awarded bidder, Building Infrastructure Management Solutions (BIMS), proposed a work plan that will be sufficient to accomplish the goals of the RFP within the contract timeframe.

The work plan:

- Illustrated appropriate and long-term use of Energy Saving Companies (ESCO),
- Provided detailed site survey and analysis.
- Recognized that selection of the appropriate International Performance Measurement (IPM) will factor-in suitability for school staff; and
- Included a potential of decarbonization of the school facilities.

V. Cost Proposal

Bidder	Cost Proposed
Building Infrastructure Management Solutions	\$110,075.00
Bureau Veritas Technical Assessments LLC	\$119,600.00
Center for an Ecology-Based Economy	\$119,950.00
Competitive Energy Services	\$ 120,000.00
Energy Efficient Investments	\$91,800.00
Energy Management Consultants	\$ 119,800.00
Nova Group, GBC	\$ 120,000.00
NV5	\$ 118,200.00
Pinchin, LLC	\$ 110,000.00
POWER-tek USA	\$ 119,260.00

VI. Conclusion

Following the review process, the consensus team selected Building Infrastructure Management Solutions (BIMS), a highly experienced Maine-based firm. BIMS met all RFP criteria, submitted a competitive and realistic cost proposal, and demonstrated statewide capacity with multiple offices and extensive prior experience working with Maine school districts.



**STATE OF MAINE
DEPARTMENT OF EDUCATION**

**Janet T. Mills
Governor**

**Pender Makin
Commissioner**

06/17/2025

Building Infrastructure Management Solutions
400 Presumpscot St.
Portland, ME 04103

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Chris Green:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Building Infrastructure Management Solutions (BIMS)

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Signed by:

Glenn Cummings

80581463FCA0473...

Glenn Cummings

Director of Green Schools

Maine Department of Education

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



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**Pender Makin
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06/17/2025

Bureau Veritas Technical Assessments LLC
6021 University Blvd, Suite 200
Ellicott City, ME 21532

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Riad Habib:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Maine Department of Education

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06/17/2025

Center for an Ecology-Based Economy
447 Main Street
Norway, Maine 04268

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Scott Vlaun:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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06/17/2025

Competitive Energy Services
148 Middle Street
Portland, ME 04101

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Andrew Price:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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06/17/2025

Energy Efficient Investments, Inc.
19D Star Drive
Merrimack, NH 03054

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Lindsay Drisko:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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06/17/2025

Energy Management Consultants
55 Industrial Way
Portland, ME 04103

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Tom Seekins:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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06/17/2025

Nova Group, GBC
5320 West 23rd Street, Suite 270
St. Louis Park, MN 55416

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Steve Cummings:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Maine Department of Education

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**STATE OF MAINE
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**Janet T. Mills
Governor**

**Pender Makin
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06/17/2025

NV5 Consultants, Inc.
1295 Bandana Blvd N, Suite 200
St. Paul, Minnesota 55108

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Randy Lorenz:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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**Pender Makin
Commissioner**

06/17/2025

Pinchin, LLC
4080 West Eleven Mile Road
Berkley, MI 48072

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Teri Hebner:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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06/17/2025

POWER-tek USA LLC
3909 Witmer Road
Niagara Falls, NY 14305

SUBJECT: Notice of Conditional Contract Award under RFP # 202503036, Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

Dear Maryam Asmat:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Building Infrastructure Management Solutions

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	23
Section III. Proposed Services	40	30
Section IV.		
a. Cost Proposal	25	20.85
b. Budget Narrative	10	8
<u>Total Points</u>	<u>100</u>	<u>81.85</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Building Infrastructure Management Solutions

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Building Infrastructure Management Solutions

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	23

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Strong professional and school experience clearly provided.
 - Community commitment evident in school engagement.
 - Implemented wide range of programs with evident access across wide geographic area through out the state.
 - Provided DEI statement.
 - Well qualified.
 - Experience with David Clay, P.E. K-12 Support Engineer with in Efficiency Maine, K-12 school districts and individual schools to successfully apply for the Efficiency Maine, MDOE Revolving Renovation Fund.
 - Case Studies: 3 good case studies.
- II. Subcontractors
 - none
- III. Organizational Chart
 - Yes, provided
- IV. Litigation
 - None, pending
- V. Licensure/Certification
 - Included
- VI. Certificate of Insurances
 - Yes, provided – up to date

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Building Infrastructure Management Solutions

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	30

Evaluation Team Comments:

- I. Services to be provided:
 - Appropriate and long-term use of Energy Saving Company (ESCO).
 - Provided detailed site survey and analysis.
 - Connection to school IEP services appreciated.
 - Lacking detail on procurement assistance.
 - Lacking more specifics on school coaching for ESCO process.
 - Team noted that proposal could have had a more progressive vision of decarbonization.
- II. Implementation – Work Plan
 - Consistent with RFP with sufficient plan to accomplish goals with timeframe

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Building Infrastructure Management Solutions

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$110,075.00	x	25 points	=	20.85
Budget Narrative				10 points	=	8

Evaluation Team Comments:

- Outlined positions and budget narrative are clear.
- Hourly rates are within industry standards and overall scope is realistic given program needs.
- Concerned about the high number of hours proposed to work with each school and overall cost of their project with funding outside of the RFP budget.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Bureau Veritas Technical Assessments LLC

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	9
Section III. Proposed Services	40	25
Section IV.		
a. Cost Proposal	25	19.19
b. Budget Narrative	10	6
<u>Total Points</u>	<u>100</u>	<u>59.19</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Bureau Veritas Technical Assessments LLC

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Bureau Veritas Technical Assessments LLC

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	9

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Clear experience throughout the country.
 - School, personnel, and wide range of complex project experience.
 - Strong technical experience provided.
 - Team appreciated no and low-cost experience.
 - Concerned about the lack of presence in New England and Maine with no experience in New England schools.
 - No evidence shown New England physical office.
 - Concerned about standardized format of program and lack of customization for specific proposal.
- II. Subcontractors
 - None
- III. Organizational Chart
 - Provided
- IV. Litigation
 - None
- V. Licensure/Certification
 - Provided
- VI. Certificate of Insurances
 - Included

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Bureau Veritas Technical Assessments LLC

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	25

Evaluation Team Comments:

- I. Services to be provided:
 - Clear experience auditing school building.
 - Responsive to proposal framework needs.
 - Team was concerned that long term planning is unrealistic for schools.
 - Proposal did not show high level customization for RFP and team was concerned about standardized format and approach.

- II. Implementation – Work Plan
 - Provided and sufficient

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Bureau Veritas Technical Assessments LLC

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$119,600.00	x	25 points	=	19.19
Budget Narrative				10 points		6

Evaluation Team Comments:

- Proposed hours seem to fit the scope of the project
- Concerns about position time and personnel allocated to the project for outreach and position's hourly rates. Inconsistent with the organization chart provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Center for an Ecology-Based Economy

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	18
Section III. Proposed Services	40	18
Section IV.		
a. Cost Proposal	25	19.13
b. Budget Narrative	10	6
<u>Total Points</u>	<u>100</u>	<u>61.13</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Center for an Ecology-Based Economy

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Center for an Ecology-Based Economy

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	18

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Strong department experience with organizations on transportation and curriculum work, stakeholder engagement work.
 - VEIC working with Maine experience.
 - Team concerned about lack depth and capacity meeting RFP requirements shown in projects.
 - Showed prioritization with MSAD 17 in case studies and letter of support
 - Concerned about lack of clarity around how organizations will work together.
 - Provided good understand and experience with school reporting.
- II. Subcontractors
 - Yes, VEIC – technical
- III. Organizational Chart
 - Yes, provided
- IV. Litigation
 - None mention
- V. Licensure/Certification
 - None provided.
- VI. Certificate of Insurances
 - Included

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Center for an Ecology-Based Economy

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	18

Evaluation Team Comments:

- I. Services to be provided:
 - Strength around solar and energy provided scope.
 - Appreciated energy monitoring and school engagement with library.
 - Did not mention projects beyond solar for schools, no building energy systems provided.
 - Proposal had several errors.
 - Concerned that the proposal does provide enough information on full project needed by RFP scope.

- II. Implementation – Work Plan
 - Timeline concerning based on needed scope.
 - Concerned about length of time needed for Documented Baseline of Energy performance.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Center for an Ecology-Based Economy

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$119,950.00	x	25 points	=	19.13
Budget Narrative				10 points		6

Evaluation Team Comments:

- Detailed budget narrative with sufficient information on timeline and scope.
- Realistic project hours for the scope of the project.
- Concerned about the hours allocated to an attorney and high hourly rate for engineering personnel.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Competitive Energy Services

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	8
Section III. Proposed Services	40	18
Section IV.		
a. Cost Proposal	25	19.13
b. Budget Narrative	10	5
<u>Total Points</u>	<u>100</u>	<u>50.13</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Competitive Energy Services

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Competitive Energy Services

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	8

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Experience with Efficiency Maine.
 - Experience with energy procurement systems and activities including new building infrastructure case studies.
 - Experience with tax credit and direct pay structure and directly with state government.
 - Not sufficient depth on engineer job responsibilities.
 - Concerned case studies were not school audit or energy focused beside one mention for one school.
- II. Subcontractors
 - none
- III. Organizational Chart
 - Yes provided, higher level management with concern about engineering staff
- IV. Litigation
 - 1 instance
- V. Licensure/Certification
 - Included procurement cert
 - No auditor or engineering cert
- VI. Certificate of Insurances
 - Expired, would need a new one if awarded.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Competitive Energy Services

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	18

Evaluation Team Comments:

- I. Services to be provided:
 - Appreciated focus on old boiler systems for criteria for candidates.
 - Discuss alternative energy system solutions including solar and biomass
 - Do not discuss sufficiently about auditing and analytics.
 - Did not provide detail on how they would accomplish the scope in depth, lacking execution plan in detail.

- II. Implementation – Work Plan
 - Layout in-person assessment schedule.
 - Lacking detail on how initial assessment will lead to final review and plan.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Competitive Energy Services

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$120,000.00	x	25 points	=	19.13
Budget Narrative				10 points		5

Evaluation Team Comments:

- Hours seem realistic for scope of work.
- Have not adequately allocated staff that will directly work with schools.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Efficient Investments, Inc.

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	24
Section III. Proposed Services	40	25
Section IV.		
a. Cost Proposal	25	25
b. Budget Narrative	10	4
<u>Total Points</u>	<u>100</u>	<u>78</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Efficient Investments, Inc.

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Efficient Investments, Inc.

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	24

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Proposal met the needs of the RFP scope and detail
 - 3 retrofit school experiences evident in case studies
 - 2 existing contractor relationships that could be plugged into work.
 - Appreciated mention of engaging with school directly and teaching tools and staff.
 - Provided too much background for team to efficiently review.
 - Good mention of DEI and local experience in Maine and New England.
- II. Subcontractors
 - Access but none in proposal
- III. Organizational Chart
 - Yes, provided
- IV. Litigation
 - None
- V. Licensure/Certification
 - Accredited ESCO
- VI. Certificate of Insurances
 - Yes, provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Efficient Investments, Inc.

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	25

Evaluation Team Comments:

- I. Services to be provided:
 - Funding support evident.
 - Deliverables well structured and sufficient.
 - Appreciated mention of working with architects.
 - Little mention of school community including students and school committee.

- II. Implementation – Work Plan
 - Strong timeline in line with scope.
 - Cycles timeline for separate schools with staggered audits provided unequal services from different schools.
 - Concerned about lack of inclusion on procurement documents, support services for implementation, and follow-up in their scope of work.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Efficient Investments, Inc.

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$91,800.00	x	25 points	=	25
Budget Narrative				10 points		4

Evaluation Team Comments:

- Budget narrative matches their scope of work.
- Concerns about the low number of staff hours allocated to the project to adequately accomplish the scope.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Management Consultants

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	21
Section III. Proposed Services	40	24
Section IV.		
a. Cost Proposal	25	19.16
b. Budget Narrative	10	8
<u>Total Points</u>	<u>100</u>	<u>72.16</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Management Consultants

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Management Consultants

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	21

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Wide range of heat systems school conversions in Maine provided, however case studies were mostly propane systems with the exception of Camden.
 - Maine based and long-term experience, appreciate comprehensive approach and experience.
 - Team would have appreciated more detail on company background.
 - Experience partnering with 3 engineering firms for assistance in organizational chart.
- II. Subcontractors
 - None.
- III. Organizational Chart
 - Yes, provided.
- IV. Litigation
 - None.
- V. Licensure/Certification
 - None, provided
- VI. Certificate of Insurances
 - Yes, provided.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Management Consultants

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	24

Evaluation Team Comments:

- I. Services to be provided:
 - Met all criteria throughout scope and deliverables including procurement services.
 - Detail on auditing processing provided.
 - Holistic energy approach evident.
 - Concerned about proprietary cashflow system.
 - Lack of mention on community engagement and school staff

- II. Implementation – Work Plan
 - Would have appreciated more detail on the work plan and timeline.
 - Timeline seems to be slower though needed for school audit process.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Energy Management Consultants

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$119,800.00	x	25 points	=	19.16
Budget Narrative				10 points		8

Evaluation Team Comments:

- Overall narrative and staff hours allocated to work is realistic given scope of project.
- Hourly rate is in line with industry standards.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Nova Group, GBC

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	10
Section III. Proposed Services	40	18
Section IV.		
a. Cost Proposal	25	19.13
b. Budget Narrative	10	2
<u>Total Points</u>	<u>100</u>	<u>49.13</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Nova Group, GBC

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Nova Group, GBC

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	10

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Extensive school experience and commitment to equity in parent company.
 - LEED certification demonstrates carbon focus.
 - Experience with energy audits.
 - Lead personnel located in Maine but not sure if experience or office is located within the state.
 - No Maine school experience, partner with Legence with schoolwork, however unsure of connection.
 - Concerned that RE tech and Nova has no direct experience in schools as opposed to parent company.
 - No evidence of engineering personnel available to meet RFP needs.
 - Heavy emphasis on outreach and marketing.
- II. Subcontractors
 - None
- III. Organizational Chart
 -
- IV. Litigation
 - Yes, 2 still pending
- V. Licensure/Certification
 - B-Corp Certification
 - LEED
- VI. Certificate of Insurances
 - Yes, provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Nova Group, GBC

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	18

Evaluation Team Comments:

- I. Services to be provided:
 - Met the overall minimum scope and deliverable with audits.
 - Detailed explanation of industry standard protocols was unnecessary with 3 levels
 - No mention of state incentives works.
 - Proposal was overly standardized.
 - Procurement services mentioned contracting out work.

- II. Implementation – Work Plan
 - Provided
 - Timeline seems unrealistic with 4 week turn around from RFP award, may be missing overall timeline and 2-year timeframe.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Nova Group, GBC

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$120,000.00	x	25 points	=	19.13
Budget Narrative				10 points		2

Evaluation Team Comments:

- No narrative provided
- Concerns about the staff position's allocated to scope of work and hourly rate.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: NV5

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	18
Section III. Proposed Services	40	12
Section IV.		
a. Cost Proposal	25	19.42
b. Budget Narrative	10	5
<u>Total Points</u>	<u>100</u>	<u>54.42</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: NV5

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: NV5

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	18

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Strong ESCO experience and overall experience
 - Clear layout of engineer's scope of work.
 - School experience in DC, Boston and UMaine system
 - Locations in New Hampshire and Boston
 - Lack of detail on audits specifically as opposed to energy systems work.
 - Concerned about large scale of projects vs. small school districts as a part of this RFP
 - No mention of Efficiency Maine or use State of Maine incentives
- II. Subcontractors
 - Yes, Midsouth Engineering.
- III. Organizational Chart
 - Yes, provided with sufficient details
- IV. Litigation
 - None
- V. Licensure/Certification
 - Clear certification
- VI. Certificate of Insurances
 - Expired May 1st

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: NV5

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	12

Evaluation Team Comments:

- I. Services to be provided:
 - Off-site energy assessments will be conducted with a sample size of schools.
 - Concern that the procurement services and in-person audits are excluded from pricing proposal. This would miss the basic needs/scope of RFP. Concerned about how the added scope needs will be funded if not included.

- II. Implementation – Work Plan
 - Rapid implementation in timeline.
 - Clearly not a workplan for whole project given timeframe and 5 schools within one district.
 - Proposal was clearly visually communicated.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: NV5

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$118,200.00	x	25 points	=	19.42
Budget Narrative				10 points		5

Evaluation Team Comments:

- Narrative provided sufficient detail.
- Concerned that the hourly rate is expensive with industry standards and the staff time allocated to each school.
- Narrative format different than RFP format.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Pinchin, LLC

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	14
Section III. Proposed Services	40	25
Section IV.		
a. Cost Proposal	25	20.86
b. Budget Narrative	10	7
<u>Total Points</u>	<u>100</u>	<u>66.86</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Pinchin, LLC

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Pinchin, LLC

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	14

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Many programs/companies under the Pinchin umbrella meet the needs of the program, insufficient detail provided on who will do what and concerned about working with multiple companies for the size program scope.
 - Case studies do not include Maine public schools.
 - Clear detail on staff qualifications.
 - Heavy focus on energy modelling for new buildings vs. Renovation energy assessment work.
 - Office in Portland, Maine.
- II. Subcontractors
 - Yes, for onsite audits.
- III. Organizational Chart
 - Yes, provided
- IV. Litigation
 - Settled case with unknown cost.
- V. Licensure/Certification
 - Listed in resumes.
- VI. Certificate of Insurances
 - Yes, provided.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Pinchin, LLC

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	25

Evaluation Team Comments:

- I. Services to be provided:
 - Scope met the criteria
 - Team appreciated 3-tiered approach to different audits and assessments depending on school needs. Tier 1 has all the requirements
 - Clear about leaving clear deliverables for school distinct.
 - Lacked detail in plan and procurement services plan.

- II. Implementation – Work Plan
 - Robust work plan with detailed tasks and deliverables.
 - Unrealistic timeline for the entire project, 14 weeks designed for a single school project.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Pinchin, LLC

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$110,000.00	x	25 points	=	20.86
Budget Narrative				10 points		7

Evaluation Team Comments:

- Budget narrative matches proposed program with multiple tiers.
- Sufficient detail throughout budget narrative.
- Concerned about optional services that would alter overall budget.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Powertek

DATE: 05/19/2025

SUMMARY PAGE

Department Name: Department of Education

Name of RFP Coordinator: Glenn Cummings

Names of Evaluators: Amalia Siegal, Glenn Cummings, Nicole Denis, Rick Meinking

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	7
Section III. Proposed Services	40	15
Section IV.		
a. Cost Proposal	25	19.24
b. Budget Narrative	10	7
<u>Total Points</u>	<u>100</u>	<u>48.24</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Powertek

DATE: 05/19/2025

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

There were no requirements for this section.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Powertek

DATE: 05/19/2025

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	7

Evaluation Team Comments:

- I. Organization Qualifications and Project Experience pg. 23 of RFP
 - Power systems and grids experience, no school experience provided.
 - Concerned that experience is not inline with needs of RFP without sufficient detail on applying to scope of this project.
 - Mentioned alignment with Maine Energy goals.
 - No resumes or project team.
 - No clear mention of working with Efficiency Maine or state incentives.
- II. Subcontractors
 - None, mention hiring if the need arises.
- III. Organizational Chart
 - None
- IV. Litigation
 - Not included
- V. Licensure/Certification
 - None listed
- VI. Certificate of Insurances
 - None provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Powertek

DATE: 05/19/2025

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	15

Evaluation Team Comments:

- I. Services to be provided:
 - On-site walk throughs and energy assessments evident.
 - Meets the RFP requirements at a minimum.
 - Unknown about who would conduct walk throughs.
 - Mention of community engagement and school board.

- II. Implementation – Work Plan
 - Provided with adequate details.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine Public Schools

BIDDER: Powertek

DATE: 05/19/2025

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$91,800.00	÷	\$119,260.00	x	25 points	=	19.24
Budget Narrative				10 points		7

Evaluation Team Comments:

- Budget narrative is clearly organized and has sufficient detail on personnel and scope.
- Concerned about high level of staff time allocated to the project.
- Hourly rate for services is low for industry services.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Building Infrastructure Management Solutions

DATE: 5/15/2025

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - BIMS provides innovative energy and facility engineering and infrastructure evaluations and solutions to the State of Maine K-12 Market Sector.
 - The BIMS Team has implemented well over 150 energy efficiency and facility infrastructure improvement projects in Maine.
 - have managed, developed, and installed over 50 HVAC/energy savings infrastructure upgrade projects in Maine K-12 school districts
 - Also evaluates alternative energy supply and delivery options including geothermal, VRF, solar
 - Locations in Portland, Augusta, Hermon, Presque Isle, Rockland, Saco
 - Have a DEI statement
 - David Clay, P.E. K-12 Support Engineer, is highly knowledgeable in Efficiency Maine programs and requirements. He works closely with K-12 school districts and individual schools to successfully apply for the Efficiency Maine, MDOE Revolving Renovation Fund and other energy savings programs on their applications for incentives
 - 1. Beals Elementary, School Union 103- energy assessment, recommendations with biddable plans, savings opportunities, indoor air quality assessment, alternative energy analysis including geothermal, solar and wind, numerous community meetings to outline the facility upgrades
 - 2. RSU 25 middle school- utility data assessment, ventilation/health and safety upgrade recommendations, financing RFP, new boilers & dual fuel burner upgrades, solar array reviewed and approved
 - 3. MSAD 60, high school- help applying for incentives, ventilation, lighting, insulation, new boilers + dual fuel burner upgrades
 - Certificate of insurance included

- III. Proposed Services
 - Propose a detailed site survey of the entire building infrastructure systems of each facility and the overall site, including building envelope, doors, windows,

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Building Infrastructure Management Solutions

DATE: 5/15/2025

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor's Office of Policy Innovation and the Future

roofs, electrical, security, kitchen, HVAC, lighting, domestic water heating, special equipment, central plants and distribution systems, and water/sewer systems

-The project team compiles and analyzes data from the site surveys and evaluates Infrastructure Management Projects ("IMP") opportunities based on cost-effectiveness, risk tolerance, technology availability, and other factors

-Propose to also develop and evaluate RFPs but little to no detail given about that step

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Building Infrastructure Management Solutions

DATE: 5/18/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Building Infrastructure Management Solutions (“BIMS”) is the comprehensive building consulting division of Mechanical Services, Inc. BIMS provides innovative energy and facility engineering and infrastructure evaluations and solutions to the State of Maine K-12 Market Sector

 - familiar with the following:
 - Biomass
 - Geothermal
 - VRF, heat pump, etc.
 - Solar
 - Wind
 - Specialty biofuels, etc.

 - Location – throughout Maine
 - Commitment to Diversity
 - Focuses on Maine – very strong record of working with Maine schools
 - Impressive personnel
 - Example: Beals Elementary, Bucksport, N. Berwick
 - Recycling chairs to schools in Liberia to reduce Co2
 - Familiar with State Revolving Loan Fund and EMT
 - Low NOx and Low SOx boilers

- III. Proposed Services
 - very inclusive communications plan with schools and very staff/student focused approach
 - will evaluate risks for the school in terms of aging infrastructure etc
 - air quality approach sound
 - Nine part evaluation/study plan – including: general information, HVAC, lighting, air
 - giving back is important to BIMS – particularly Maine (reduced customer carbon footprint by 55,000 metric tons)

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Building Infrastructure Management Solutions

DATE: 5/18/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

- vivid and clear work plan
- strong bank of energy experts, engineers, project managers etc

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Building Infrastructure Management Inc (BIMS)

DATE: May 13, 2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Location: on the ground Maine presence as required in RFP
 - Has implemented over 150 energy efficiency and facility infrastructure improvement projects in Maine
 - K-12 project team has over 200 years combined experience
 - Provided 3 project examples that illustrated, in depth, prior work in performing energy assessments, system evaluations and community engagement
 - Compilation of findings (reports/slide deck), recommendations and options were provided to clients
 - Provided funding recommendations to complete the identified work needed

- III. Proposed Services
 - Provided a plan to identify and select 10 schools, perform energy assessments and system evaluations, provide stakeholder communication and engagement and offer procurement guidance to schools.
 - A very detailed overview of the survey and analysis process was included
 - Will use computer simulations to assess potential operational cost savings
 - Discussed criteria used for selecting IMPs for recommendation, specifically including suitability for use by school staff

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Building Infrastructure Management Solutions

DATE: 05/13/2025

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Statewide Presence as evidenced by multiple “corporate offices”. [Page 3]*
 - Heavy in P.E. credentials*
 - Home Energy Assessment brought up in Case study [Page 5]*
 - Aligned with Mechanical Services Inc.*

- III. Proposed Services
 - *Lacked criteria for “best fit” Page 1 – file 33]*
 - *Lots of emphasis on existing equipment performance*
 - *Timeline tight considering the data logging proposed*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Bureau Veritas Technical Assessments LLC

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - professional services consulting firm providing comprehensive architectural, engineering, energy, and environmental solutions
 - Nearest office location is in NY
 - 1. State of Vermont Agency of Education: facilities inventory, facility condition assessment, & energy audit, ~300 school campuses
 - 2. Newtown Public Schools: facility condition assessment, strategic capital plan, energy audit, educational space utilization
 - 3. Consolidated School District of New Britain: facility condition assessment, energy, and educational space utilization
 - Additional projects listed: Boston Public Schools
 - No subcontractors
 - Certificate of insurance included

- III. Proposed Services
 - BV will conduct a complete energy analysis of a minimum of the first 10 schools we select
 - Provide on-site staff to perform or accompany building energy assessments, serving as the primary point of contact for SAU/EUT personnel and ensuring a smooth data collection process.
 - Thoroughly review the DOE’s 2021 Energy Performance Contract, PV installation data, and the 2022 GHG Emissions Inventory
 - Schools will undergo a thorough on-site audit in line with ASHRAE Level II standards.
 - Based on field observations and data analysis, BV will develop a set of ECMs for each facility including cost-benefit analysis
 - Electrification analysis for each facility
 - Decarbonization plan and sustainability study for each building
 - Using PVWatts, BV will assess rooftop and carport-mounted solar PV potential for each facility.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Bureau Veritas

DATE: 5/18/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - extensive energy services
 - includes EV
 - preventive maintenance plans
 - biodiversity studies?
 - Direct experience with VT DoE – comprehensive facilities condition assessment and a state-wide inventory
 - broad portfolio with strength in schools – note: Newtown, Conn. Boston Public Schools
 - no standing/current litigation

- III. Proposed Services
 - strong understanding of the bigger picture – why this is important
 - well thought out key features of the energy
 - familiarity with ASHRAE II standards
 - does electrification analysis
 - will do on-site renewable energy feasibility
 - very strong execution plan
 - well laid-out timeline and plan

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Bureau Veritas

DATE: May 13, 2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Large, nationwide, team includes over 800 building professionals
 - Has completed assessments for many schools and state departments of education including Vermont
 - 3D scans of school facilities
 - No mention of on the ground presence in Maine

- III. Proposed Services
 - Scope of work is heavy on energy conservation, decarbonization and renewable energy
 - Referenced Maine Won't Wait Climate Action Plan
 - ECM section included no/low cost improvements

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Bureau Veritas

DATE: 05/14/2025

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - *No Maine presence or experience*
 - *Unidentified individual within the Energy Audit Team [Page 11]*

- III. Proposed Services
 - *“Help identify projects related to EE, clean energy etc. [Page 2]*
 - *20-25- year implementation timeline [Page 2]*
 - *Kick off meeting with Public Works & Sustainability staff??? [Page 3]*
 - *Very ‘cookie cutter proposal -*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Center for an Ecology-Based Economy

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - CEBE:
 - project team that combines experience of direct energy assessments in our local school district, the technical prowess of a large energy consultancy firm and the legal support of an expert attorney for Maine schools
 - For Community Resilience Partnership, organized and facilitated community engagement sessions and interacted with a wide range of community members
 - Since 2022 CEBE has been working closely with the Oxford Hills School District (MSAD 17) and conducting assessments of buildings and vehicle energy needs as the district transitions to clean energy and better efficiency.
 - Includes DEI statement

 - VEIC:
 - VEIC has provided electric school bus-related outreach, technical assistance, and resources to Maine schools across the state on behalf of the Maine Department of Education (MaineDOE) since 2022
 - VEIC works regularly with schools to identify energy efficiency and decarbonization opportunities, including HVAC, building envelopes, lighting, building controls, and renewable energy measures.

 - Agnieszka A. (Pinette) Dixon will provide legal advice to the selected school districts regarding procurement requirements and other applicable state and federal requirements.
 - 1. MSAD 17 Oxford Hills School District: CEBE, Sustainable Energy Plan and creation of sustainability reinvestment fund to reinvest energy savings, rate analysis tool that helped the district switch to cheaper rates and switch to community solar
 - 2. National Grid: VEIC, new construction custom energy modeling analysis on energy and energy cost savings estimates from proposed energy conservation measures (ECMs) at the Leahy Elementary School in Lawrence Massachusetts

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Center for an Ecology-Based Economy

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor's Office of Policy Innovation and the Future

3. MSAD 17 Oxford Hills School District: Each month, CEBE presents an energy cost, use, and price update to MSAD17's energy team
 - Certificate of insurance included

III. Proposed Services

- Bidder proposes in the first year to document baseline energy performance information and identify electricity cost saving opportunities through rate changes, demand management opportunities, and community solar
- Bidder proposes identify energy projects for each school and identify construction project schedule for the summer of 2027.
- Goal is for school districts to self-fund and self-manage sustainable energy initiatives in fiscal year 2028 and beyond
- Bidder proposes to leave schools with hand off of energy monitoring and plans for summer 2027 construction
- Will create a resource library and school-specific case studies

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Center for an Ecology-Based Economy

DATE: 5/17/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - CEBE - engage the community in addressing the climate emergency. We organize, educate, take direct action, and implement practical, ecological solutions for a just transition to a thriving, regenerative economy”
 - focused mostly on Oxford Hills
 - launched Maine first solar power cooperative
 - Service broker for ME Community Resilience Partnership
 - Commitment on DEI
 - VEIC - In Maine, VEIC has worked on projects in Maine with the Maine Governor’s Department of Policy Innovation and the Future (GOPIF), the Maine Department of Transportation (DOT), and The Nature Conservancy (TNC)
 - Experience with schools – Northhampton, MA
 - CEBE – strong savings as a result of their work in MSAD 17

- III. Proposed Services
 - goal the first year will be to document baseline energy performance information and look for early electricity cost saving opportunities through potential rate changes, demand management opportunities, and community solar procurement
 - goal in the second year will be to confirm the best energy project procurement fit for each school and identify a manageable level of energy project construction for the summer of 2027.
 - site visits for each districts
 - creation of resource library
 - CEBE proposes to demonstrate the broad array of school sustainable energy-related technical support services as part of the analysis and recommendations we offer to schools that DOE selects to participate in this program.
 - work plan extends over 2 years – may be impractical

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Center for an Ecology-Based Economy

DATE: 5/16/25

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - CEBE: Non-profit climate justice organization, 12 years
 - VEIC: Consulting services and energy program administration, 39 years
 - Two of the three projects listed were the same MSAD (17)
 - Provided examples of reporting generated for current projects
 - Included letter of support from MSAD 17

- III. Proposed Services
 - Online energy tool
 - RFP state a minimum of 10 schools; proposal is for 10 schools only (meets, not exceeds)
 - Heavy on solar and electricity usage
 - Some spelling and grammatical errors; Phase 7 references the Maine Department of Energy

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Center for an Ecology-Based Economy

DATE: 05/14/25

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - *Currently engaged with MSAD 17 – since 2022 [page 2]*
 - *Subcontractor: VEIC*
 - *Case study included new construction [Page 6-7]*
 - *2 of three case studies w/MSAD 17*

- III. Proposed Services
 - *Full year to “begin” to understand each school district’s management structure, facilities and operations [Page 1]*
 - *Second to confirm best energy project procurement [Page 2]*
 - *Unique areas are project oversight and “our” online energy data collection and reporting tools [Page 2]*
 - *Heavy emphasis on energy data collection and analysis*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Competitive Energy Services

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - CES is a full-service energy consulting firm headquartered in Portland, Maine
 - CES provides strategic energy consulting services to a wide array of public entities, K-12 school departments and districts, and colleges/universities in Maine
 - DEI statement included
 - deep expertise and experience in procuring energy for public entities, including traditional fossil fuel-based options and renewable energy options, comprehensive technical understanding of building energy systems and onsite energy project opportunities for K-12 schools, strong communication skills that support effective translation and messaging for stakeholders, and a demonstrated track record in managing effective competitive procurement processes for the State of Maine under our existing master consulting agreement with the Department of Administrative and Financial Services
 - CES has an excellent working relationship with the Efficiency Maine Trust (“EMT”) and has helped a number of clients assess and pursue incentive funding for projects ranging from energy efficiency upgrades to building electrification and electric vehicle charging
 - Experience with TRECs that can provide value for new biomass heating systems
 - Assisted Edward Little and South Portland Middle School review eligibility and prepare filing for direct pay for geothermal systems tax credit
 - 1. City of Portland: help manage all aspects of its energy purchasing activities for its public facilities including for Portland Public Schools, consortium RFP for Net Energy Billing credits for 25 entities, Portland Jetport microgrid including demand management incentives
 - 2. Windham Raymond School District RSU 14: CES helps RSU 14 competitively procure grid electricity, natural gas, and propane for Windham High School, Windham Middle School, Jordan Small Middle School, Windham Primary School, Raymond Elementary School, and the Manchester School. Hired to maximize state and federal incentives for new Windham Raymond Middle School
 - 3. State of Maine: independent energy advisor for the state

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

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BIDDER NAME: Competitive Energy Services

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor's Office of Policy Innovation and the Future

- Certificate of insurance provided
- Description of closed litigation provided

III. Proposed Services

- CES will assist Maine DOE in developing a request for interest to distribute to SAUs and EUTs and will support Maine DOE in the outreach process.
- complete in-person building assessments for each selected school building to evaluate existing conditions of facility energy infrastructure and to conduct the baseline evaluation
- Technical resources and case studies compiled in a central repository
- Prepare up to 10 presentations in public forums
- Summarize public feedback from school stakeholders and prepare public FAQs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Competitive Energy Services

DATE: 5/15/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - existing master agreement
 - headquartered in Portland ME
 - a strategic, independent energy advisor
 - strong Maine school (K-12 and higher ed) portfolio
 - open communication and transparency with clients
 - commitment to DEI
 - does not strongly emphasize decarbonization
 - examples- PPS, Edward Little, City of Ptd, PWM
 - helped Windham schools buy offsite solar
 - Windham/Raymond Schools will host a state-of the art electrified heating and cooling system. The building’s design includes a thermal battery storage-source heat pump system to heat and cool the facility, which provides a cost effective, low carbon heating solution that can stand up to Maine’s cold winter climate
 - Helped them with Tax Credits/Direct Pay
 - Worked with Maine state government

- III. Proposed Services
 - no use of subcontractors
 - focus on those with aging boil systems
 - Deploying biomass-based heating solutions, air-source heat pumps, and/or geothermal heating/cooling in these situations where school districts have to spend money under the status quo scenario provides an ideal opportunity to realize Maine DOE’s goals and for the schools to maximize external funding sources to offset the necessary investment, such as the Thermal Renewable Energy Credit (“TREC”) Program under Maine’s Renewable Portfolio Standard for biomass heating systems, Efficiency Maine Trust’s prescriptive incentives for air-source heat pump systems, and/or federal tax credits
 - good timeline

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Competitive Energy Services

DATE: 5/16/25

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Headquarters in Portland, 25 years in business
 - Has had many Maine SAUs and colleges as clients
 - Experience with federal funding options
 - Certificate of liability insurance expired 3/1/25
 - One instance of litigation noted

- III. Proposed Services
 - Mentions concerns about funding available compared to the scope of work outlined in the RFP; limited proposal to only 10 schools due to funding
 - Noted that they are not air quality specialists
 - Will not subcontract work
 - Proposes to focus on replacing aging boiler systems
 - Existing relationship with Efficiency Maine Trust

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Competitive Energy Services

DATE: 05/14/25

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience [23 pages]
 - *Strength in energy procurement activities,*
 - *Deep Maine School presence [Page 1-2]*
 - *Mentioned relationship with Efficiency Maine Trust battery storage*
 - *New Construction case study [Page 6]*
 - *Top heavy involvement*

- III. Proposed Services [5 pages]
 - *Assist in developing a request of interest [Page 2]*
 - *No project starts during contract [Page 4]*
 -

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Energy Efficient Investments, Inc.

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - 1. RSU 40: district audit & feasibility study for long-term capital planning, VRF replacement to take advantage of Efficiency Maine incentives
 - 2. RSU 10: energy efficiency improvement projects in 4 schools
 - 3. MSAD 6, Bonny Eagle: comprehensive energy project that addresses lighting, HVAC, roofing, and building envelope needs across multiple school facilities
 - EEI specializes in energy performance contracting, design-build mechanical upgrades, and comprehensive infrastructure modernization for public schools and municipal buildings
 - DEI statement included
 - Can help develop educational programs around energy upgrades
 - EEI integrates student interns into projects

Subcontractors:

 - Northlight Electric, Poland and Auburn, Maine
 - WH Demmons, engineering, installing, and servicing energy solutions for customers across the globe
 - Certificate of insurance provided
 - 15 additional projects listed including in ME, NH, MA

- III. Proposed Services
 - Energy Efficient Investments (EEI) proposes a robust and comprehensive suite of audit services aligned with the scope outlined in the RFP. Plus electric load study and “Hourly Analysis Program” to stimulate building energy performance
 - Funding guidance as part of the audit process
 - Each school will receive an audit package including audit report, energy modeling summaries, list of energy conservation measures and project funding matrix
 - Energy audits will be staggered throughout the entire performance period

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Energy Efficiency Investments Co

DATE: 5/15/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes
- II. Organization Qualifications and Experience

- working with RSU 10 in Rumford and MSAD 6 on the second phase of their energy efficiency improvement project

- locally owned

- comprehensive approach integrates advanced energy conservation measures, renewable energy solutions, and state-of-the-art building controls to improve reliability and resilience against energy disruptions

- Accredited ESCO

- Training for the staff is a nice touch

- worked closely with numerous municipalities and school districts in New England to evaluate alternative fuel technology such as biomass and solar.

- Hourly Analysis Program for analysis

- 100% of our ownership, employees, and project experience are located in New England

- III. Proposed Services

- will work with architects

- good timeline

- Had examples of state and federal resources used; Kerri is lead securing funds for schools

- No mention of community engagement

- No outsourcing

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Energy Efficient Investments

DATE: 5/16/25

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Locally owned, 18 years
 - 100% of their projects have been in New England, many with schools
 - NAESCO accredited
 - Capacity to act as general contractor for capital projects
 - Incorporate renewable and alternative technology projects into teaching tools
 - Integrate fire and security systems into energy projects to offset costs

- III. Proposed Services
 - Thorough assessment/energy audit
 - Experience with state and federal funding
 - No subcontracting
 - Provided options for staggered audits depending on if multiple schools in the same district are included or not
 - Whole building energy modeling

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Energy Efficient Investments, Inc.

DATE: 05/14/25

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - *Three school retrofits case study – utilized Efficiency Maine incentives*
 - *Multistate presences, Maine included*
 - *Submitted 50 pages worth of qualifications/experience*
 - *2 Maine based contractor relationships [Pages 21-31]*

- III. Proposed Services
 - *School audit timeline broken down allocating 3 months for school #1 & 10, 6 months for school #2 & 9 and 9 months for schools #3 through 8. [Page 7]*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Energy Management Consultants

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - turnkey energy service company based out of Portland, Maine.
 - have expanded our services to include all energy conservation such as utilizing advanced networked lighting controls, building automation systems, improving HVAC efficiencies (ASHRAE 36 and 90.1), mechanical equipment replacements, heating fuel conversions, VRF and heat pumps, commissioning services, compressed air flow improvements, cooling systems upgrades, electrification measures such as electric vehicle (EV) charging stations and solar panel systems to name a few.
 - 1. Ellsworth Schools: oil boiler replacement with efficient propane boiler, new windows, LEDs, heat pump replacement, roof repair
 - 2. RSU 20 Searsport Schools: oil to propane boilers, electrical upgrades, new ERV unit, mini splits
 - 3. MSAD 28 Camden Schools: Heat pump to propane boilers, new VRF
 - Certificate of insurance provided

- III. Proposed Services
 - Our process begins with thorough energy audits for buildings across the campuses, conducted in accordance with industry standards such as ASHRAE Levels I, II, or III
 - EMC utilizes a proprietary Customer Choice Tool we have developed which can quickly build projects based on the proposed measures with live totalizing of project costs, annual savings, and incentives.
 - EMC facilitates the entire bidding process, from advertising the RFP to conducting pre-bid meetings and walkthroughs that clarify expectations and answer potential bidders' questions.
 - EMC will comprehensively identify and maximize all available Federal and State incentives, rebates, and funding opportunities to deliver the greatest financial benefit to the Client.
 - Timeline includes Organization and preparation of findings for presentation to schools/communities, limited detail provided

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME; Energy Management Consultants

DATE: 5/15/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - turnkey energy services company based in Ptlid Maine

 - started with lighting upgrades

 - Experience with Maine Schools (Searsport and Camden-Rockport)

- III. Proposed Services
 - standard practice – analyzing operational compatibility, estimating implantation costs, forecasting energy savings etc.

 - good explanation of the implementation from audit/analysis to RFP procurement work

 - Commitment to identify and maximize federal and state resources/incentives

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Energy Management Consultants

DATE: 5/16/25

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Based in Portland, over 30 years in business
 - Company started out with focus on lighting upgrades; expanded services to include all types of energy conservation

- III. Proposed Services
 - Holistic evaluation of energy use – all major building systems
 - Limited information was included in the proposal regarding stakeholder communication and public engagement or alternative energy system evaluation

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Energy Management Consultants

DATE: 05/14/25

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - *3 Maine School projects*
 - *Partners with 3 engineering firms*

- III. Proposed Services
 - *Holistic evaluation of energy use [Page 1]*
 - *Uses a proprietary Customer Choice tool [Page 1]*
 - *Undescriptive work plan timeline [Page 4]*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Nova Group, GBC

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor's Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - renowned international advisory firm with a multidisciplinary presence, delivering a wide array of environmental, engineering, and sustainability services across the globe, including North America, Europe, Asia, and Australia.
 - Energy Support Team and Team Lead are based in Maine
 - Subcontractors
 - RE Tech (subsidiary of Legence): will serve as the lead for Stakeholder Communication and Public Engagement, has experience in designing and implementing innovative and practical sustainability strategies and data driven solutions for their clients
 - DEI statement included
 - 1. Blackstone Point Oyster Co: Level 2 energy audit
 - 2. Vermont Department of Buildings & General Services Energy Office: 157 Level 1 and Level 2 energy audits as part of the Municipal Energy Resilience Program for the State of Vermont.
 - Additional projects listed: 3 other projects listed completed by other Legence companies
 - Description of ongoing and closed litigation provided
 - Certificated of insurance provided

- III. Proposed Services
 - can perform Level I, II, or III energy audit
 - will conduct initial consultations to understand each district's unique needs and tailor our approach accordingly
 - will deliver technical presentations at school board meetings, public forums, and other venues as required
 - We will develop and maintain a comprehensive repository of technical resources, case studies, and best practices
 - Standard project timeline provided, 12 weeks for one project- unclear whether this is per school or for all 10 schools

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Nova Group

DATE: 5/15/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - based in Maine
 - renowned international advisory firm
 - experience in conducting ASHRAE Level 1, 2, and 3 Energy Audits, along with developing customized energy efficiency solutions
 - Extensive work with schools
 - Commitment to diversity etc
 - LEED Certifications
 - Proper overall credentials
 - Example section: public schools (KY, MN, PA, VT)
 - Note: claims dismissed against Nova in Miami County case (OH)
 - Involved with the The Most Energy Efficient Elementary School in US

- III. Proposed Services
 - three levels of audits
 - alternative systems eval – such as water audits, retro commissioning, energy modeling, electrical feasibility
 - Works with Sustainable Turnkey Solutions for procurement (has its own contractors)

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Nova Group

DATE: 5/15/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

- Stakeholder communications and public engagement is rooted in fostering meaningful connections and empowering communities to achieve their sustainability goals
- Commitment to state cooperation and regular updates
- The onsite visit will be scheduled within 15 business days of receiving the required historical documentation. The final report will be delivered within 20 business days following the site visit, with the remaining proposed activities completed within a total of 60 business days.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Nova Group

DATE: 5/16/25

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - International company, based in Minnesota; Energy Support Team and Team Lead are in Maine
 - Dedicated stakeholder communication and public engagement firm (RE Tech)
 - 11 instances of litigation provided

- III. Proposed Services
 - Has completed over 2,180 ASHRAE energy audits
 - Provided standard project timeline
 - Provided scope of work for Level II and Level III energy audits
 - Comprehensive high-quality presentations to stakeholders
 - Works with STS to handle bids
 - Ability to create a “digital twin” of the building

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Nova Group, GBC

DATE: 05/15/25

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - *NOVA prime w/ RE Tech Advisors serve as prime for marketing & outreach*
 - *Heavy emphasis on outreach qualifications*
 - *No Maine School experience*
 - *Unclear on Legence role or affiliation with NOVA*

- III. Proposed Services
 - *Lots of explanations on defining industry standard protocols [Page 1 & 2]*
 - *Cookie cutter scope of services [Page 8 through 12]*
 - *No mention of state incentives*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: NV5

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - NV5’s Clean Energy consulting group which specializes in assisting customers with the planning, procurement, implementation, and long term monitoring of their clean energy projects.
 - Our team includes subject matter experts in energy efficiency, HVAC, electrification, solar, batteries, resilience, electric school buses, and specialized transaction advisory services for performance based contracts (ESPC, EaaS, PPAs, etc.)
 - 1. UMaine System: energy advisory services, energy assessments and implementing findings through energy service performance contracts (ESPC)
 - 2. Boston Public Schools: provide oversight on ESPC project including assessment, construction, commissioning, and monitoring
 - 3. Independent advisor and owner’s representative for ESPC project for clean energy upgrades
 - Local offices in Portsmouth and Andover, MA
 - Our team regularly evaluates and helps clients procure Energy Savings Performance Contracts (ESPCs), Power Purchase Agreements (PPAs), tax equity and debt financing, General Obligation (GO) and municipal bonds, Tax-Exempt Municipal Leases, and other financing mechanisms
 - we were recently hired as a specialized advisor to the State of California’s Department of General Services to perform forensic analysis of past ESPC projects to develop lessons learned and provide a framework of best practices on future projects
 - Additional projects listed:
 - 2 additional projects listed in CT
 - Subcontractors:
 - Mid-South Engineering: a full-service consulting engineering firm that provides a broad range of professional engineering services, office in Orono
 - Certificate of insurance included

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: NV5

DATE: 5/16/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor's Office of Policy Innovation and the Future

III. Proposed Services

- Our approach will meet the scope requirements and goals of the RFP while identifying energy use patterns, historical baselines, energy-saving measures, and capital replacement needs. However, we will also provide a solution on the next steps and a financing plan to implement the projects identified, likely via Energy Savings Performance Contracting.

-NV5's initial planning services aim to focus on the feasibility of the project, developing scope, indicative economics, schedule, timelines, budget considerations, etc- the Energy Services Company (ESCO) does an investment-grade audit later at no cost

-Focus on desktop analysis; on-site visits optional.

-For purposes of our pricing proposal, we are assuming one (1) day on-site to visit a sampling of the buildings to confirm findings from the desktop phase.

-Proposal does not explicitly state they will be supporting 10 schools- only one presentation mentioned

-Procurement guidance excluded from pricing proposal

-Scope does not include contract negotiations with ESCO

-Work plan is for a single school district with 5 buildings- 5 months

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: NV5

DATE: 5/13/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes
- II. Organization Qualifications and Experience
 - MA and NH
 - subject matter experts in energy efficiency, HVAC, electrification, solar, batteries, resilience, electric school buses, and specialized transaction advisory services for performance-based contracts (ESPC, EaaS, PPAs, etc.)
 - UMS experience
 - nationally recognized staff, turn innovative approaches into practical solutions
 - vendor neutral – technology agnostic – fiercely independent
 - deep knowledge of solar PV and battery storage
 - good school experience
- III. Proposed Services
 - misspelled “solutions”
 - outcome driven approach
 - decades of experience
 - planning services aim to focus on the feasibility of the project, developing scope, indicative economics, schedule, timelines, budget considerations, etc
 - strangely assumes and ESCO
 - immediate site visits for larger schools recommended
 - adds a peer review
 - detailed ESCO example – with numbers and follow-up
 - timeline looks organized – and real

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: NV5

DATE: 5/16/25

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Large international organization, 115 locations worldwide, ongoing work with University of Maine System
 - Offices in MA & NH, none in Maine
 - Deep knowledge of solar
 - Familiarity with federal funding opportunities
 - Subcontract with Mid-South Engineering with an office in Orono
 - No litigation with payments to claimant
 - Certificate of insurance expired 5/1/25

- III. Proposed Services
 - Promotes Energy Savings Performance Contracting (ESPC)
 - If ESPC route is declined, ASHRAE level 2 audit by NV5 is not included in pricing
 - Procurement guidance is excluded from pricing proposal
 - Proposal does not meet the requirements of the RFP due to lack of procurement guidance

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: NV5

DATE: 05/15/2025

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - *No Maine office*
 - *No Maine pre-K through 12 projects, UMaine experience [Page 9]*

- III. Proposed Services
 - *Appears an ESCO (NV5) will have over-site of another un-named ESCO [Page 5]*
 - *Anticipates Implementation by 2026 Q1 [Page 7]*
 - *No mention of state incentives*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Pinchin, LLC

DATE: 5/19/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - 1. NYU: CodeGreen, decarbonization roadmap for building
 - 2. Somerset Development / Energy Analysis Group: retrofit of 2 million + square ft building in Holmdel, NJ
 - 3. Meridian Credit Union: series of Building Energy and Decarbonization Studies Subcontractors:
 - Martin Roy & Associés for on-site audits: building science/mechanical engineering firm based in Quebec City
 - Description of past litigation provided
 - Certificate of insurance provided

- III. Proposed Services
 - Provide multiple service tiers, Tier 1 meets the budget
 - Tier 1 deliverables include year-end report and case studies
 - Tier 2 includes financing advice (detailed description of Tier 2 and 3 not included)
 - Entire scope is 16 weeks

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Pinchin

DATE: 5/13/25

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - over 40 offices and 1000 employees working throughout Canada. Providing a comprehensive range of services, including but not limited to: Building Science & Sustainability, EDR, Emissions Reduction, Environmental Science, Geo-tech, Indoor Environmental Quality, Hazardous Building Materials, Lab services

 - primarily Canadian?

 - example project: CodeGreen completed a full ASHRAE level 3 energy audit of the building to confirm existing conditions and operations and benchmark current utility expenditure

 - included 17 energy conservation measures

- III. Proposed Services
 - three-tiered approach to costs – Essential, Enhanced, Comprehensive

 - a tailored energy assessment, designed to establish a clear baseline of existing energy performance and system conditions

 - emerging technologies and high-efficiency systems — such as solar, community-wind, cold climate air source and ground source heat pumps, demand-controlled ventilation, high-efficiency boilers, advanced lighting systems, and envelope retrofits.

 - contribute to a centralized repository of best practices, technical resources, and decarbonization case

 - studies that can be used by future districts.

 - realistic timelines

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Pinchin, LLC

DATE: 5/16/25

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Combination of 4 companies
 - Will subcontract for on-site audits
 - One litigation noted

- III. Proposed Services
 - 3 tiered approach (essential, enhanced, comprehensive)
 - Proposal meets requirements of RFP
 - limited response to funding options

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: Pinchin, LLC

DATE: 05/15/2025

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - *Martin Roy & Associates subcontractor for on-site audit [Page 8]*
 - *No Maine school experience*
 - *No Maine office*

- III. Proposed Services
 - *Energy Star Portfolio benchmarking [Page 6]*
 - *Efficiency Maine incentives mentioned [Page 4]*
 - *No implementation support offered*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: POWER-tek USA LLC

DATE: 5/19/25

EVALUATOR NAME: Amalia Siegel

EVALUATOR DEPARTMENT: Governor’s Office of Policy Innovation and the Future

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - excels in the development and assessment of long-term energy strategies, including power system development, transmission planning, and grid code alignment with industry advancements
 - 1. Tennessee Valley Authority: interconnection planning and special studies
 - 2. Platte River Power Authority — Colorado, USA: technical feasibility studies for 100% renewable generation roadmap
 - 3. Qulliq Energy Corporation: support large-scale battery storage and renewable energy projects across multiple states
 - Certificate of insurance not provided
 - Resumes and description of project team not provided

- III. Proposed Services
 - Energy assessments include walkthrough, data collection, benchmarking, system diagnostics, and report
 - Identify opportunities such as high-efficiency HVAC systems (e.g., VRF systems, heat pumps), smart controls, LED retrofits, building automation systems (BAS), envelope upgrades, and water heating improvements
 - Clean energy feasibility includes solar energy and battery storage
 - Also includes vulnerability assessment
 - Final deliverables include 10 case studies, public-facing summary, and FAQs and toolkits, template library

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER PowerTek

DATE: May 13, 2025

EVALUATOR NAME: Glenn Cummings

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

I. Preliminary Information – no comments or notes

II. Organization Qualifications and Experience

- specializes in energy consumption tracking, load optimization, and identifying inefficiencies to reduce energy costs

- uses detailed analysis, load shifting strategies, and operational protocols, POWER-Tek helps clients optimize energy consumption, lower costs, and ensure compliance with industry standards

- offering a holistic and integrated suite of services

- work includes transmission impact studies, power quality assessments, harmonics, voltage, and transient simulations

III. Proposed Services

- strong methodology – benchmarking, on-site walkthroughs, data collection
System diagnostics – assessment outputs

- will develop a decarbonization roadmap

- Score the building using FEMA and DOE resilience Indicators

- Stakeholder Engagement & School Board Presentations

- Clear outcomes

- Smart, well-organized work plan

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: POWER-tek USA LLC

DATE: 5/16/25

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - Experience primarily in power systems/grids
 - No projects with schools listed
 - No resumes, org chart, litigation or certificate of insurance included

- III. Proposed Services
 - Replicability is mentioned several times throughout proposal, including template creation
 - Four phase implementation plan including on-site walkthroughs
 - Did not address alternative systems evaluation, only assessment

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202503036

RFP TITLE: TECHNICAL CONSULTANT FOR ENERGY EFFICIENCY AND DECARBONIZATION IN MAINE PUBLIC SCHOOLS

BIDDER NAME: POWER-tek USA LLC

DATE: 05/15/2025

EVALUATOR NAME: Rick Meinking

EVALUATOR DEPARTMENT: Maine Department of Education

Individual Evaluator Comments:

- I. Preliminary Information – no comments or notes

- II. Organization Qualifications and Experience
 - *Project Two makes mention alignment to Maine’s long-term clean energy goals [Page 3]*
 - *No mention of personnel or their respective qualifications relevant to their proposed services.*
 - *No mention of Maine school experience*

- III. Proposed Services
 - *Mentioned Energy Star Portfolio Manager [Page 1]*
 - *Mentioned Efficiency Maine incentives*
 - *Project kick-off with Trust [Page 7]*



STATE OF MAINE
Governor's Office of Policy Innovation
and the Future

Janet T. Mills
Governor

Hannah Pingree
Director

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202503036

Technical Assistance for Decarbonization and Energy Efficiency in Maine Public Schools

I, Amalia Siegel, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Governor's Office of Policy Innovation and the Future. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Handwritten signature of Amalia Siegel in black ink.

Signature

5/12/2025

Date



**STATE OF MAINE
DEPARTMENT OF EDUCATION**

**Janet T. Mills
Governor**

**Pender A. Makin
Commissioner**

**AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202503036**

**RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine
Public Schools**

I, Glenn Cummings accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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Signed by:
Glenn Cummings
80581463FCA0473...
Signature

05/12/2025
Date



STATE OF MAINE
DEPARTMENT OF EDUCATION

Janet T. Mills
Governor

A. Pender Makin
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202503036

**RFP TITLE: Technical Assistance for Decarbonization and Energy Efficiency in Maine
Public Schools**

I, Nicole Denis, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Nicole Denis

Signature

May 12, 2025

Date



**STATE OF MAINE
DEPARTMENT OF EDUCATION**

**Janet T. Mills
Governor**

**Pender A. Makin
Commissioner**

**AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202503036**

**RFP TITLE: Technical Consultant for Energy Efficiency and Decarbonization in Maine
Public Schools**

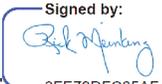
I, Rick Meinking accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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Signed by: 
3FE79DFC65AF4DB...
Signature

05/12/2025
Date