

**Maine Spirits Business Activity for
July 2022
Prepared by Pine State Spirits**

Sales Data 7/1/2022 - 7/31/2022		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		22	21	-1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		148,736	145,378	(3,358)	-2.26%	6,761	6,923	2.40%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 23,026,735	\$ 23,437,532	\$ 410,797	1.78%	\$ 1,046,670	\$ 1,116,073	6.63%	
Cost of Goods Sold		\$ 16,417,339	\$ 16,670,027	\$ 252,689	1.54%				
Depletion Allowances		\$ (1,448,098)	\$ (1,369,938)						
Total Cost of Good Sold		\$ 14,969,241	\$ 15,300,090	\$ 330,849	2.21%				
Sales Data 7/1/2022 - 7/31/2022		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		22	21	-1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		148,736	145,378	(3,358)	-2.26%	6,761	6,923	2.40%	
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Depletion Allowances		\$ (1,448,098)	\$ (1,369,938)						
Total Cost of Good Sold		\$ 14,969,241	\$ 15,300,090	\$ 330,849	2.21%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 320,428	\$ 309,996	\$ (10,432)	-3.26%	\$ 320,428	\$ 309,996	\$ (10,432)	-3.26%
Bailment		\$ 218,652	\$ 276,577	\$ 57,925	26.49%	\$ 218,652	\$ 276,577	\$ 57,925	26.49%
Depletion Allowances		\$ 1,448,098	\$ 1,369,938	\$ (78,161)	-5.40%	\$ 1,448,098	\$ 1,369,938	\$ (78,161)	-5.40%