

**Maine Spirits Business Activity for  
January 2022  
Prepared by Pine State Spirits**

Sales Data 1/1/2022 - 1/31/2022		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		20	21	1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		92,153	93,756	1,603	1.74%	4,608	4,465	-3.10%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 14,447,822	\$ 14,564,328	\$ 116,506	0.81%	\$ 722,391	\$ 693,539	-3.99%	
Cost of Goods Sold		\$ 9,736,973	\$ 9,895,360	\$ 158,387	1.63%				
Depletion Allowances		\$ (1,871,060)	\$ (1,774,378)						
Total Cost of Good Sold		\$ 7,865,914	\$ 8,120,982	\$ 255,068	3.24%				
Sales Data 7/1/2021 - 1/31/2022		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		151	151	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		860,372	882,800	22,428	2.61%	5,698	5,846	2.61%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 131,769,723	\$ 138,033,409	\$ 6,263,686	4.75%	\$ 872,647	\$ 914,129	4.75%	
Cost of Goods Sold		\$ 91,867,862	\$ 97,295,772	\$ 5,427,910	5.91%				
Depletion Allowances		\$ (9,334,548)	\$ (9,774,661)						
Total Cost of Good Sold		\$ 82,533,314	\$ 87,521,111	\$ 4,987,797	6.04%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 197,182	\$ 200,133	\$ 2,950	1.50%	\$ 1,860,653	\$ 1,898,213	\$ 37,560	2.02%
Bailment		\$ 251,722	\$ 249,415	\$ (2,307)	-0.92%	\$ 1,597,151	\$ 1,648,205	\$ 51,054	3.20%
Depletion Allowances		\$ 1,871,060	\$ 1,774,378	\$ (96,682)	-5.17%	\$ 9,334,548	\$ 9,774,661	\$ 440,113	4.71%