

April 21, 2016
Maine Milk Commission Meeting Minutes
Deering Building, Room 233
Augusta, Maine 04333

Notices for the April 21, 2016 meeting were distributed to Commission members, intervenors and other interested parties on March 24, 2016 and sent to the Secretary of State's Office for posting on March 24, 2016.

Commission Present: Mike Wiers, Colon Durrell, Richard Cook and Stanley Millay

Commission Absent: Matt Randall

Department Officials: None

Staff Present: Tim Drake, Executive Director, Betty Farr, Resource Administrators and Carol Gauthier, Office Associate

Legal Counsel: Not present

Others Present: John Blake, H.P. Hood, Julie-Marie Bickford and Dale Cole, MDIA, Mike Brackett, Hannaford, Gary Anderson, University of Maine, Jim Lesser of Oakhurst Dairy, Clayton Davis, DFA/DMS, and Mary Frank member of the public.

Chairman Wiers called the meeting to order at 10:30 a.m.

Agenda Item 1: Minutes: Richard Cook made a motion to accept the minutes of the March 24, 2016 meeting as presented. Colon Durrell seconded the motion. Motion passed 3-0.

Agenda Item 2: Lauren Parker, Assistant Attorney General: Nothing to report.

Agenda Item 3: Minimum Prices:

Tim Drake reported a prevailing premium of \$1.10/cwt. on Class I for May 2016, Dairy Marketing Services (DMS). In addition to this premium, DMS reported that an additional \$0.43/cwt for milk that comes from producers who do not treat their cows with the rBST hormone will be in effect. Agri-Mark reported total premiums remain unchanged for April. Federal Order One Class I price for May is \$16.95, a decrease of \$0.04/cwt. He explained that a schedule was prepared using this information plus a producer cost of production adjustment (COPA) of \$1.45/cwt. He stated that this price schedule was for informational purposes and that the Commission was not bound to it, and should make their pricing determination after hearing testimony.

Chairman Wiers asked for testimony.

Julie Marie Bickford stated that the Class 1 price continues to decline but that more problematic is the steep decline in the Statistical Blend price to \$14.81/cwt., especially heading into the planting season.

Dale Cole stated that at some point the producer costs will need to be addressed.

John Blake pointed out that with the price staying below \$17/cwt. the handling fee will continue to take in an additional \$0.04/ gallon.

Stan Millay then made a motion to accept order #05-16 with a producer margin of \$1.45/cwt. and a Commission premium of \$1.53/cwt.

Colon Durrell seconded the motion.

Chairman Wiers called for a vote on the motion. The motion passed 3-0.

Agenda Item 4: Maine Monthly Price Survey: The Commission reviewed the Maine price survey for April 2016 which showed retail prices for Augusta, Brunswick, Topsham, Bangor, Brewer, South Portland, Scarborough, Saco and Biddeford. The IAMCA survey for December 2015 was also reviewed.

Agenda Item 5: Next Scheduled Meetings:

- May, 19, 2016, 10:30 a.m. Room 332, Marquardt Building,
Department of Agriculture, Conservation & Forestry, Augusta ME
- June 23, 2016, 10:30 a.m. Room 329, Marquardt Building,
Department of Agriculture, Conservation & Forestry, Augusta ME
- July 21, 2016, 10:30 a.m. Room 332, Marquardt Building,
Department of Agriculture, Conservation & Forestry, Augusta ME
- August 18, 2016, 10:30 a.m. Room 332, Marquardt Building,
Department of Agriculture, Conservation & Forestry, Augusta ME

Agenda Item 6: Other:

- A. **Monthly Financial Report:** The FY 16 report was reviewed.
- B. **2016 Retail Margins Study:** Tim Drake reported that Herbein & Co. had been the winning bidder for the study and would begin the study in June.
- C. **IAMCA Meeting and Conference in Vancouver:** Tim Drake asked how many members would be going to Vancouver. Mike Wiers and Colon Durrell indicated that they would be going.

Agenda Item 7: Executive Session: None

Adjourned: Adjourned; 10:44 a.m. April 21, 2016.
Tim Drake, Maine Milk Commission