



Tom Doak, Executive Director



- Established in 1975 501(c)(3)
 non-profit
- 3,000 members
- 500,000 acres
- 39 states
- 3.5 fulltime staff
- Work statewide
- 10 chapters
- Thousands of hours of volunteer time/year



 Mission: To Promote Sound Forest Management and Strengthen Long-term Woodland Stewardship



- Information and education
 - Monthly 16-page newsletter
 - SWOAM Foresters
- Ten regional chapters
 - 50+ meetings a year
- Advocacy
- Land Trust
- Forest Certification





Established 1990

- Demonstrate working forest
- Forestry and environmental education
- Protect Maine's forest heritage
- 2,233 acres in Fee (16)
- 2,233 acres inConservation Easements(5)

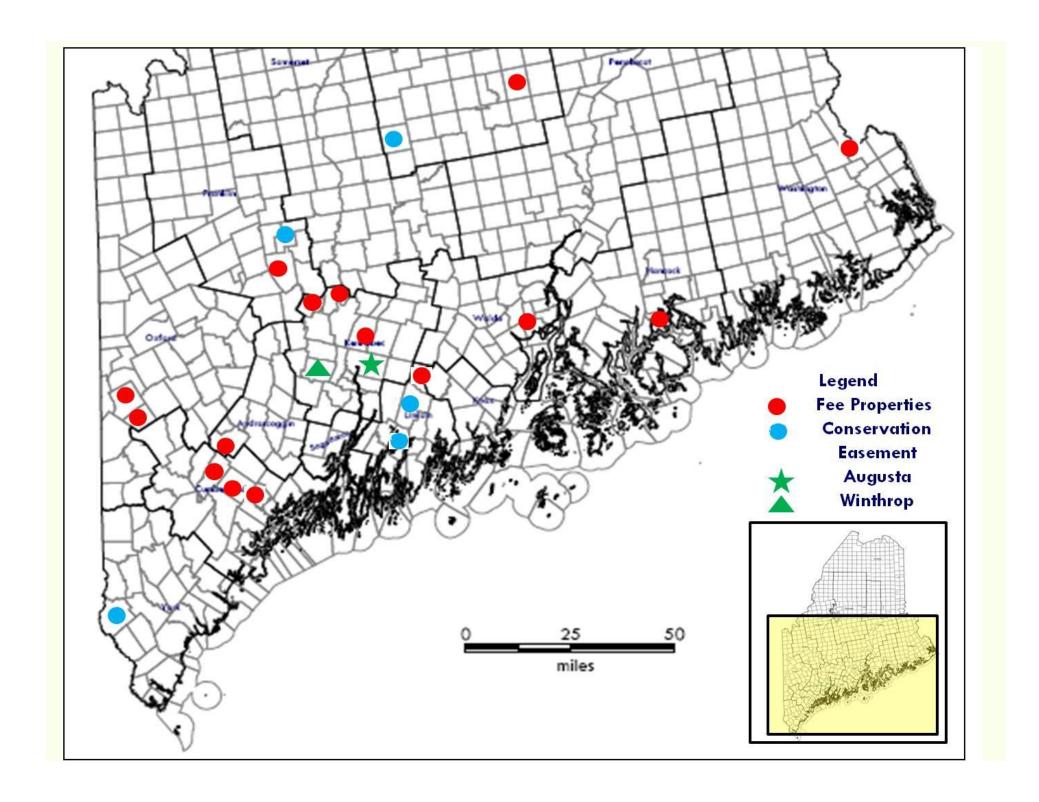


Ladd Forest, Vienna

Our Land Trust

SWOAM Land Trust

Different from most other land trusts because we only accept land where forest management is allowed





- Our lands are 3rd party certified as being managed sustainably to a national standard
- This standard recognizes the importance of considering the full range of values the property provides
 - clean air and water
 - soil protection
 - wildlife and biodiversity
 - forest aesthetics
 - special natural and historic sites
 - timber harvest and operations
- We voluntarily pay property tax

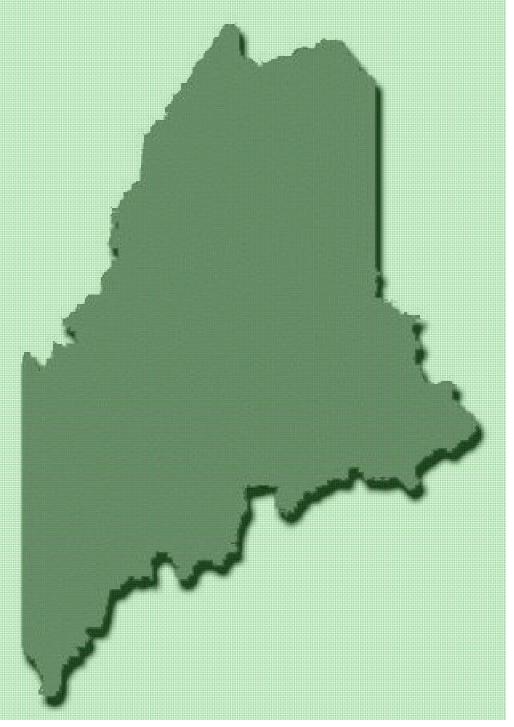




89.7% forested

Myth: Large landowners own almost all the woodland in Maine

Fact: Small non-industrial owners hold nearly 40% of the forestland in Maine



Age Structure of Small Woodland Owners in Maine

Age	Acres (%)	
	USFS	SWOAM
<35	2	1
35-44	6	9
45-54	26	24
55-64	25	28
65+	41	38



If you hike, bike, fish, hunt, cross-country ski, snowshoe, or snowmobile chances are, particularly in southern Maine, you are doing it on land owned by small woodland owners.



- Costs
- Public Use
- Alternative Uses
- Uncertainty of Future
 Wood Markets
- Access to Assistance





- Continued Division of Land
- New Markets (not just wood)
- Continued consolidation of processing facilities
- Fewer loggers
- Relatively stable volumes of paper and lumber production



Tips For Owning Woodland Long-Term

- Keep Good Records
- Know Your Land
- Establish A Cost Basis For Your Property
- Understand Maine's Landowners Liability Laws
- Develop An Estate Plan
- Learn About Today And Future Markets
- Work With Professionals
- Stay Connected (SWOAM, etc.)
- Consider Current Use Taxation Programs



Importance of Small Woodlands

Owner Enjoyment

- Wildlife viewing or management
- Place of retreat/privacy
- Recreation
- Family legacy
- Nature protection
- Timber production (8th-10th in importance)



Importance of Small Woodlands

Income potential

- Timber
- Non-timber
- Land



Issues Around Public Access

- Allowing public use is rarely, if ever, a benefit to a Landowner
- The dissatisfaction of landowners (misuse)
 & of users (posted land) is the direct result of ineffective or non-existent efforts to deal with public use problems
- Landowner liability good & bad
- It is Not Too Late

Forest Certification

- We have the largest pool of 3rd party certified family forests
- A mechanism for outreach to small landowners
- Modernized standard (2004 Tree Farm Standard)

WHY?

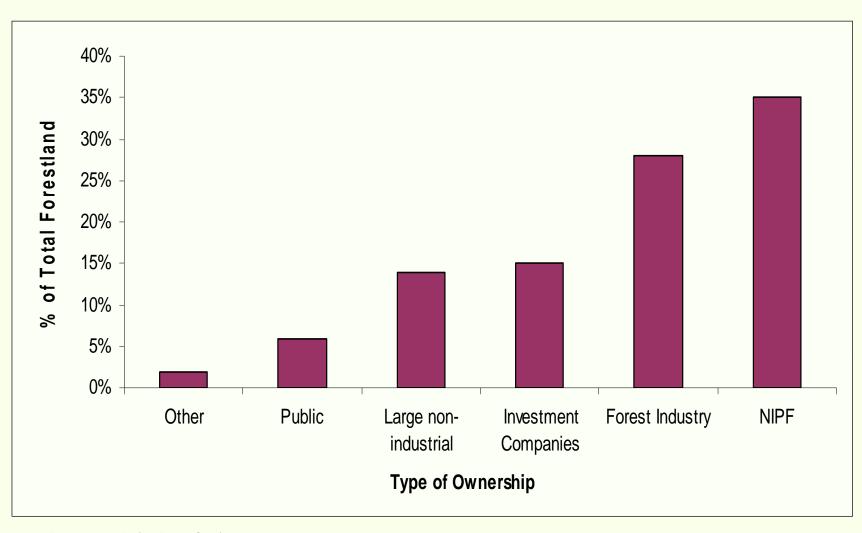
- Verification of sustainable forestry
- Global economy
- Market advantage
- Keep land in productive forestry





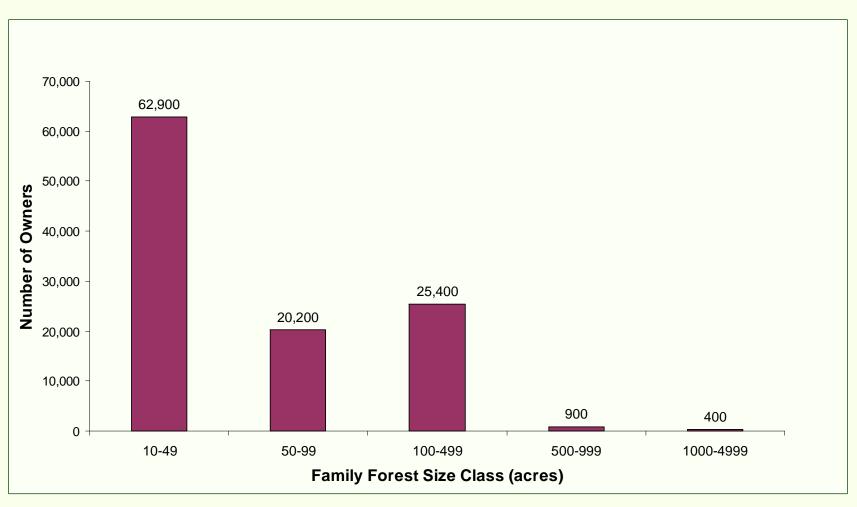


Maine Forestland Ownership



Data source: Maine Forest Service

Maine Acreage Size Classes



Data Source: Birch 1994