

The Maine Department of Agriculture, Conservation and Forestry
Presents:



The Annual Maine Agricultural Trades Show

January 12th-14th 2016 • Augusta Civic Center



A Special Advertising Section of the Bangor Daily News and bangordailynews.com | January 8, 2016
Featuring Pesticide Applicator Training Programs. Program Sponsored By: The Eastern States Exposition

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At Eastern States Exposition

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CELEBRATING 100 Years

West Springfield, MA
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This program sponsored by the Eastern States Exposition

Specialty Crop Producer Buying Opportunities One-on-One Meetings

**Monday, January 11th, 2016
1:00 PM – 4:00 PM
Augusta Civic Center**

The Maine Department of Agriculture, Conservation and Forestry, invites interested wholesale specialty crop producers from Maine to meet one-on-one with the local wholesale buyers for introductions and future sales opportunities. Maine service providers will also be present to help answer questions on wholesale resources in Maine. Sign up for this event is free, however space is limited so advance sign up is required. Please contact Jessica.L.Nixon@maine.gov or 207-287-3494 to be included on the list and receive suggested tips on how to prepare for this event.

This opportunity is made possible with funding support from Harvest New England and the USDA Specialty Crop Block Grant.





STATE OF MAINE
OFFICE OF THE GOVERNOR
1 STATE HOUSE STATION
AUGUSTA, MAINE
04333-0001

PAUL R. LePAGE

GOVERNOR

A Message from Governor Paul R. LePage

Maine agriculture's importance to our heritage, identity and economy cannot be overstated. Maine farmers provide wholesome foods and generate thousands of jobs. Along with producers, processors and distributors, they have an even greater potential to help feed Maine, the region, and the growing world population. My administration, through the efforts of the Department of Agriculture, Conservation and Forestry and other state agencies, continues to work toward realizing Maine's full potential.

This is an exciting time for Maine-made products and Maine agriculture. Maine has over 8,174 farms, with over \$740 million in farm receipts. That figure does not even include direct sales at farms or farmers markets. Agricultural enterprises large and small are all part of this positive trend.

The dedicated professionals of our Department of Agriculture, Conservation and Forestry are working every day to market, invest in and promote Maine agriculture at home and beyond our borders. That includes providing more support for a growing beef/livestock industry, the Farmer Veteran Coalition of Maine and Food Export USA - Northeast. Many of these initiatives will be on display at the Agricultural Trades Show along with the men and women ready to assist job creators with new ventures to capitalize on the growing interest and desire for Maine's agricultural products.

On this 75th anniversary of the Maine Agricultural Trades Show, I thank all those associated with Maine agriculture for their many contributions and continued commitment toward a prosperous future.

Sincerely,

Paul R. LePage
Governor

PHONE: (207) 624-7314

888-577-6690 (TTY)

FAX: (207) 287-4039

www.maine.gov



STATE OF MAINE
DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY
22 STATE HOUSE STATION

PAUL R. LePAGE

GOVERNOR

Commissioner's Welcome

WALTER E. WHITCOMB

COMMISSIONER

The 75th Maine Agricultural Trade Show is as much a showcase for new Maine agricultural opportunities as it is multiple workshops that address the challenges faced by Maine farmers. This annual gathering of farmers, and friends who enjoy the many aspects of farming, is the midwinter morale booster, a little like poring through the latest seed catalog and planning next summer's crop in cold January.

Governor LePage notes in his message supporting agriculture that this 75th Maine Agricultural Trades Show has several new program highlights. Special events include an announcement of the expansion of the Farmer/Veteran Coalition efforts to provide farming skills for returning veterans, market access seminars for Maine food interests entering the world export markets, instructions for growing beef production and processing, pesticide safety classes geared toward protecting pollinators, a farmers market in the Augusta Civic Center for vendors to show their wares to food buyers and dozens of other meetings to advance the output of Maine farms and the return to Maine farmers.

Our rural community has long recognized agriculture's contribution to the Maine economy. Hopeful that the recent rediscovery of the significance of locally produced food is more than a fad in trendy suburban lifestyles, Maine agricultural producers small and large are rapidly learning to maximize consumer interest.

The Maine Agricultural Trades Show tradition of focusing on innovation is this year featuring methods to improve social and conventional media outreach as a critical piece in the toolbox needed to grow Maine farms. Documenting to customers the sustainability of Maine farming practices and agriculture's key role in the health and long term viability of the state's natural resources can further build markets and community support.

We invite anyone interested in agriculture to the Augusta Civic Center, January 12-14, 2016. There will be opportunities to meet friends in the farming community, make new connections, purchase Maine-grown products, and learn about Maine's thriving agriculture, all under one roof! Admission is free.

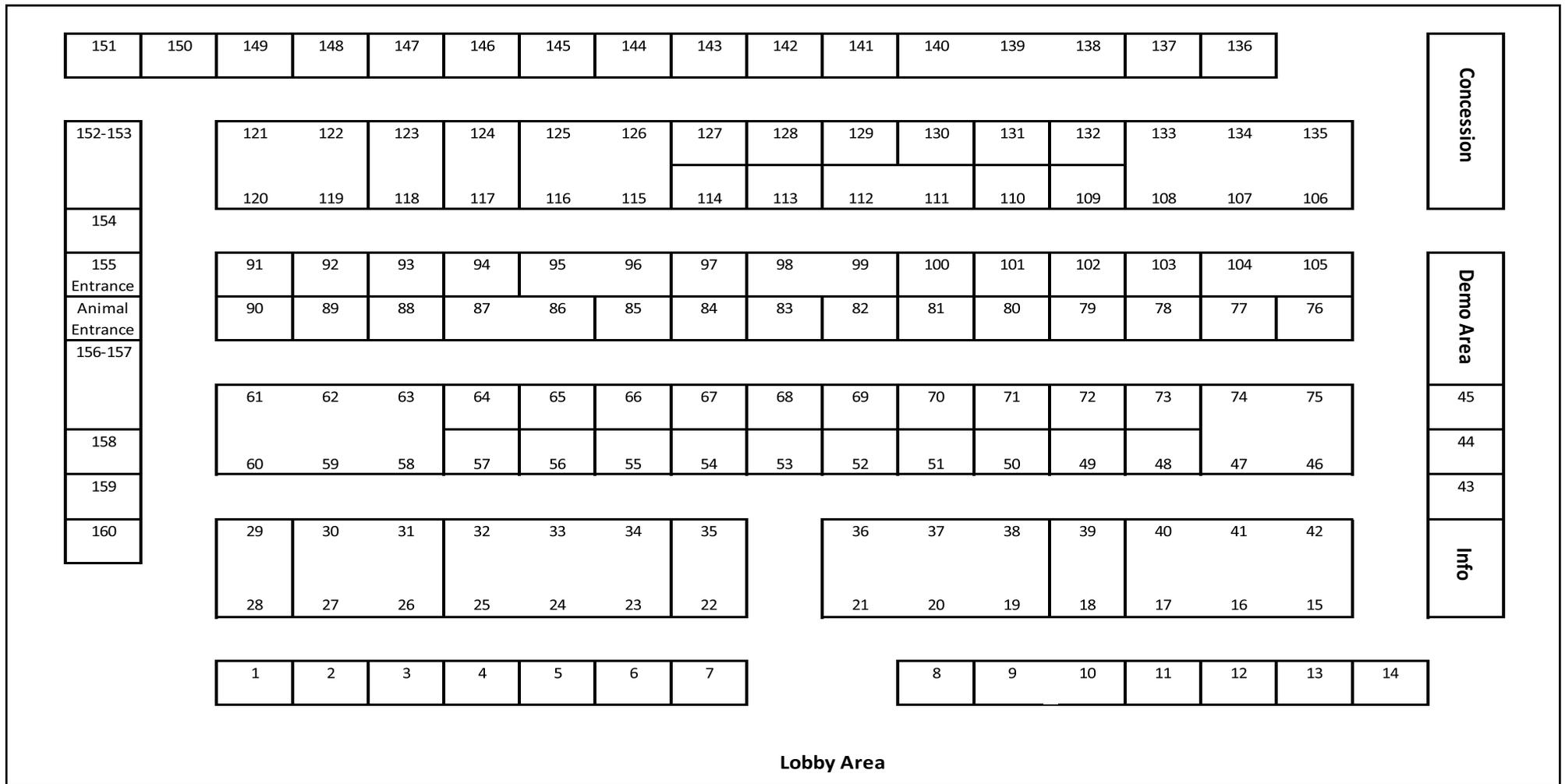
See you there,

Walter E. Whitcomb

Commissioner

Department of Agriculture, Conservation and Forestry

Exhibitor Name	Booth Numbers	Exhibitor Name	Booth Numbers
A-1 Infrared Technologies	Lobby	Maine Aquaculture Association	3
Acadia Insurance	78	Maine Association of Agricultural Fairs	71
Ag Matters LLC	69	Maine Association of Conservation Districts	73
Arthur Carroll Crop Insurance	110	Maine Beef Producers Association	103
Austin Associates, P.A.	5	Maine Bug Watch - Invasive Pests	148
Bacon Farm Maple Products, LLC	91	Maine Cheese Guild	77
Bartlettyarns, Inc	149	Maine Community Health Options	89
Best Way Wood Heat, Inc.	145	Maine Dairy Industry Association	141
Biogas Energy	151	Maine Dairy Promotion Board/Dairy & Nutrition Council	142
Boer Goat Breeders of Maine	129	Maine Department of Agriculture, Conservation and Forestry	Lobby
Casella Organics	57	Maine Department of Inland Fisheries and Wildlife	50
CDL Maple	152, 153	Maine Farm Bureau	11, 12
Central Petroleum Co.	97	Maine Farmland Trust	82
Coastal Enterprises, Inc.	85	Maine Farms for the Future	Lobby
Community Energy Partners, LLC	127	Maine Federation of Farmers Markets	45
Conservation Law Foundation	Lobby	Maine Grain Alliance	55
Crop Production Services	2	Maine Maple Producers Association	9, 10
CROPP/Organic Valley	113	Maine Pork Producers	159
Dairy One	79	Maine Rural Partners	49
Dale A Thomas & Sons Inc	109	Maine Sheep Breeders Association	1
Farm Credit East	6	Maine State Beekeepers Association	8
Farm Family Insurance Cos.	13	Maine State Grange	48
Farmer Veteran Coalition of Maine	14	Maine Sustainable Agriculture Society	43
Farmers Draft Horse Mule & Pony Club	143	Maine Tree Farm	4
FedCo	88	Maine Vegetable & Small Fruit Growers Association/Maine Pomological Society	70
Feed Commodities	114	Mainly Nu Pulse	92
Finance Authority of Maine	51	Misty Acres Alpaca Farm	94
Frank Martin Sons Inc.	56	MOFGA	66
GEA Houle, Inc.	22, 35	New England Galloway Group	100
Gerald Foss and Sons Inc.	119, 120, 121, 122	Northeast Agricultural Sales, Inc.	64
Gold Star Feeds	7	Northeast Livestock Exposition	44
Griffin Greenhouse Supply	111, 112	Ocean Organics	128
Hammond Tractor Company	19, 20, 21, 36, 37, 38	Maine Landscape & Nursery Association /Ornamental Horticulture Council	130
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Harness Racing Promotion Board	72	Pen Bay Tractor Supply	26, 27, 30, 31
Ingraham Equipment	115, 116, 125, 126	Poulin Grain, Inc.	83
J.I. Case Co.	117, 124	R.S. Osgood & Sons	118, 123
J.S. Woodhouse	46, 47, 74, 75	ReVision Energy, LLC	54
Janet's Agricultural Tours & Travel Services	76	RISE	101
JMT-US	Lobby	Scythe Supply	144
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Kramer's Inc.	23, 24, 25, 32, 33, 34	Suga Country Products	86, 87
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Kuhn North America	15, 16, 17, 40, 41, 42	University of Maine - School of Food and Agriculture	136
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Leader Evaporator	156-157	University of Maine-Crop Insurance	131
Living Acres	65	USDA - NASS New England Field Office	146
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Maine Agrability - University of Maine Cooperative Extension	132	USDA, Farm Service Agency	147
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Meeting Schedule Tuesday, January 12, 2016

Get Real. Get Maine!
Product Show Case: 9am-5pm
*Androscoggin/Aroostook/
Cumberland Room*

Central Maine Meats

Services: Animal Slaughter and Processing.
Products: Ground Beef and Sausage samples.

Friends Folly Farm

Fiber - mohair/wool blend roving, batts, yarn, & knitting kits. Felted hats, knit hats & scarves, hand woven rugs. Goat milk soap - plain, with loofa we grow, and felted soaps we make.

Gold Star Honeybees

Gold Star top bar beehive, beekeeping tools, and the definitive how-to book on top bar beekeeping - "The Thinking Beekeeper - A Guide to Natural Beekeeping in Top Bar Hives" by Christy Hemenway.

Hebert Farms

Pickles, Jams, Relishes.

Lakeside Family Farm

Sample carrots and other products and meet other farmers interested in working with us.

Longwoods Alpacas

Yarns, handknit hats, handwoven scarves and rugs.

Tall Pines Ranch

Frozen goat meat, beef and pork.

Tourmaline Hill Farm

Goat cheeses.

Wholesome Holmstead

Yogurt, cheese, meats.

Worcester's Wild Blueberries

Value added blueberry products.

Yknot Farm

Sampling lamb and selling lamb frozen, sampling yogurt and fresh cheese and selling all flavors.

HOSPITALITY ROOM
Franklin Room
**Sponsored by: Wild Blueberry
Commission of Maine**

**Maine Sustainable Agriculture
Society Meeting**
Hancock Room

9:00am - 12:00pm

Maine Sustainable Agriculture Society Annual Meeting: The Maine Sustainable Agriculture Society (MESAS) will be holding its Annual Meeting on the Morning of January 12th. Join the Society's Board of Directors for a recap of 2015 projects and a look ahead to 2016. Election of new Board members and officers will also be held.

2:00pm - 5:00pm

The Maine Sustainable Year Round Agriculture (SYRA):MTI Cluster Initiative - Phase II & III

2:00pm - 2:35pm

Introduction and Overview of MESAS: The importance of Sustainable Year Round Agriculture in Maine. Trends in 2016 to watch and how they impact Maine's Cluster Initiative. Speaker: Mark Hews, Maine Sustainable Agriculture Society. Speaker: Penelope Jordan, ArchSolar. SYRA Project Introduction. Speaker: Jessica Nixon, Maine Department of Conservation, Agriculture and Forestry. Farmers on the Front Line; How the cluster is supporting the growth and innovation in Maine's food economy. Speaker: Bruce Stedman, Little River Flower Farm.

2:40pm - 3:30pm

The State of Energy and Agriculture: Energy options for farmers in Maine and how they connect to the Sustainable Year Round Agriculture Cluster Initiative. Speaker: Sue Jones - Community Energy -Renewable Energy for America Program Technologies for ultra-efficient greenhouses, and opportunities for a year round Agriculture Cluster in Maine. Speaker: Tony Kieffer - Arch Solar New technologies for year-round production.

3:35pm - 5:00pm

Panel Discussion/Q&A, Working Through Issues of Scale: This session will focus on the opportunities and challenges associated with growing year round and how the Sustainable Year

Round Agriculture Cluster Initiative fills major gaps in current practices and approaches. Moderators will discuss the continuum of season extension, greenhouse, and year round options and how achieving a successful Industry Cluster will advance Maine's agriculture industry. Panelists will share their experiences and insights on Sustainable Year Round Agriculture and the realities of achieving success. Panel Members: Tony Kieffer, MaineAsia/ArchSolar, Bill Giordano, SYRA Education Coordinator/Tilth Arts and Agriculture, Scott Howard, Olivia's Garden, Ryan Hamilton, Interphase Energy, Penelope Jordan, ArchSolar, Moderator - Mark Hews, MESAS Executive Director.

Kennebec/Penobscot Room
UMaine Cooperative Extension/Maine Board of Pesticides Control Pesticide Applicator Recertification—(1 credit each hour)

9:30am-10:30am

Bt Corn/BMP Update—John Jemison, UMaine

10:45am-11:45am

Forage Corn Management—Lauchlin Titus, AgMatters

2:00pm-3:00pm

Potato Pest Management—Andrew Plant, UMCE

3:15pm-4:15pm

BPC/WPS Update—BPC Staff

***Beginning Farmer Resource
Network Meeting
Knox Room***

9:00am-5:00pm

BFRN Network Room: Farmer's of all levels - aspiring, beginning, established, downsizing, and retiring - are welcome to visit the Networking Room for free, one-on-one assistance from agricultural, business and legal service providers. The rotating schedule of services providers will be posted outside the door of the Knox room.

12:00pm-1:00pm

Free one-on-one consultations with Attorneys: Come in for free, confidential one-on-one time with attorneys of the Legal Services Food Hub, a project of CLF. Speakers: Beth Boepple and Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

***WIC FARMER Training Meeting,
Maine Fiber Frolic Meeting & ReVision
Energy Meeting
Lincoln Room***

10:00am-12:00pm

WIC Farmer Training: Training for farmers who are wanting to accept WIC checks. Speaker: Ana Scovil, WIC Vendor & Data Specialist.

12:00pm-1:00pm

The Maine Fiber Frolic Annual Meeting: Seeking volunteers for the 16th Maine Fiber Frolic, Maine's Premier Sheep & Wool Festival always held the 1st full weekend in June. January's meeting will welcome new members & discuss plans for advertising, workshops, fair events, wool sale, used equipment sale, food concessions, and fiber vendors. Want to be a part of Maine's sheep & wool festival and community? please join us!

1:00pm-2:00pm

ReVision Energy: From the Ground Up- Building Community Solar Farms: Informational session for potential community solar farm hosts and members. Speakers: James Manzer, Solar Design Specialist

***MDACF Meeting, University of Maine
Cooperative Extension Meeting & Maine
Organic Farmers and Gardeners
Association Meeting
Oxford Room***

9:00am-10:00am

Maine Department of Agriculture, Conservation and Forestry-Dairy Licensing in Maine: Maine is experiencing continued growth in small dairy start-ups and this session is a good way for you to learn how best to start your business in a cost effective manner. Talk will provide an overview of the licensing process with a focus on beginning businesses. Will cover licensing of all dairy products including milk, cheese and related products. Dairy licensing packets will be available as handouts. Speaker: Director of Maine's Dairy Lab, Linda Stahlnecker, MS.

1:00pm-2:00pm

University of Maine Cooperative Extension - No Till & Soil Quality: Many growers are considering reducing tillage. What impact does that have on soil quality? Over the summer of 2015, we sampled fields from 20 regional farmers to assess changes in soil quality. We interviewed them to find out cost to convert, issues and successes. Speaker: John Jemison and Rick Kersberger.

3:00pm-4:00pm

MOFGA - Organic Flower Production: Local, seasonal and organic flower production has

grown in popularity over the past several years. This roundtable discussion will focus on organic flower production, including barriers to success. The discussion will be organized so that all attendees can share their experiences and expertise and create a peer learning group for flower growers across the state. Roundtable Discussion.

***Maine Organic Farmers and Gardeners
Association Meeting
Piscataquis/Sagadahoc Room***

* Counts for one recertification credit for Pesticide Applicator Licenses.

9:00am - 10:00am

*Orchard Pest Thresholds: C.J. will present methods of monitoring pest populations in organic orchards and establishing thresholds to determine the need for spray materials, while also focusing on cultural methods of pest management. Common OMRI approved products for use in certified organic orchards will be discussed, along with safe handling practices and proper timing for effective use. Speaker: C.J. Walke, MOFGA's Organic Orchard Educator.

10:00am - 11:00am

The Value of Using Dairy One for Your Farm: Carol Benway will help you understand the value and possibilities for using Dairy One on your farm. Making record keeping easier and getting valuable information on production and health of the cows. Speaker: Carol Benway, Dairy One.

11:00am - 12:00pm

Getting the Most for Your Management: We will talk about how record keeping can help improve management for your dairy operation. Speaker: Doug Hartkopf, Hart to Hart; Jeff Bragg, Rainbow Valley; Jill and Randall Bates, Springside.

1:30pm - 4:00pm

MOFGA Annual Meeting: Hear from MOFGA Staff, Board Members and Committee Chairs regarding the organization's activities and accomplishments over the past year. Elect MOFGA's Board of Directors for the coming year and network with members.

***Maine State Pomological Meeting
Somerset Room***

1:00pm - 2:00pm

Pests and Diseases of Apple Trees. Speaker: Glen Koehler, Univ. of Maine.

2:00pm - 2:45pm

Farmstand and PYO Best Practices: Tips on Managing a Farm Store and PYO Operation. Speaker: Tori Jackson.

2:45pm-3:00pm

Break

3:00pm - 3:15pm

GAP/GHP certified or Produce GAP Harmonized certification: How we can help farmers become GAP/GHP certified or Produce GAP Harmonized certifications for farm, harvest, packing houses, food hubs, and distributors. Meeting storage and transportation requirements imposed by those they sell to. Speaker: Linda Titus, AgMatters.

3:15pm - 3:30pm

Crop Insurance Options and Incentives for Beginning Farmers: Crop insurance as a risk management tool, policy options and new policy incentives for new farm businesses. Speaker: Erin Roche, University of Maine Cooperative Extension.

3:30pm - 4:00pm

Pruning Apple Trees: Learn effective pruning

techniques for apple trees. Speaker: Renae Moran, Univ. of Maine.

4:00pm - 4:15pm

Apple Fruit Thinning for Return Bloom: Fruit thinning methods that increase return bloom and increase crop value. Speaker: Renae Moran, Univ. of Maine.

***Nutrient Management Meeting
Waldo Room***

Each one-hour talk qualifies for 1 Nutrient Management Recertification Credit.

10:00am - 11:00am

Getting Grounded - Farm Fields, Forests, and Soils: What you should know about the most important asset of a farm before purchasing or expanding the farm, including "beyond the field edge." Speakers: David P. Rocque, State Soil Scientist, and Andy Shultz, Landowner Outreach Forester, Maine Department of Agriculture, Conservation and Forestry.

11:00am - 12:00pm

Practical Biosecurity on the Farm. Speaker: Dr. Michele Walsh, DVM, State Veterinarian, Maine Department of Agriculture, Conservation and Forestry.

2:00pm - 3:00pm

Understanding Food Allergens in Food Products Speaker: Dr. Balunkeswar (Balu) Nayak, PhD, Assistant Professor of Food Processing, School of Food & Agriculture, University of Maine.

***Maine Organic Farmers and
Gardeners Association Meeting
Washington/York Room***

* Counts for one recertification credit for Pesticide Applicator Licenses.

9:00am-10:00am

*What is Organic Land Care? This talk will provide an overview of the Standards for Organic Land Care, inform the audience about environmental issues related to landscaping practices, and offer strategies for creating more healthy yards and landscapes for the homeowner. Since 2001, the NOFA Organic Land Care Program has been educating landscapers and the public about the best practices for caring for the landscapes where we live our daily lives - without harmful chemicals. The program offers professional Accreditation for 500 professionals in 20 states, holds two, 30-hour Accreditation Courses in Organic Land Care per year, and updates and maintains the groundbreaking publication, NOFA Standards for Organic Land Care. Speaker: Jenna Messier, Organic Land Care Program Director, NOFA.

10:00am-11:00am

Digital Marketing: Learn about developing an integrated digital marketing strategy and tips and tricks for getting the most from your online presence. Speakers: Frank Giglio, Three Lily Farm & Heather Omand, MOFGA.

11:00am-12:00pm

*Using Beneficial Insects for Pest Management: Beneficial insects are often critically important in keeping pest insects from damaging our crops or impacting animal health. In managed agricultural systems the natural balance between pests and beneficials can be disrupted. In this session, we will discuss common beneficial insects and strategies for conserving, introducing or augmenting their populations on the farm. Speaker: Kathy Murray, Ph.D., Entomologist, Maine Department of Agriculture, Conservation and Forestry.

3:00pm-4:00pm

*Food Safety: Linda Titus, of AgMatters LLC, will cover general food safety themes from USDA's GAP/GHP food safety certifications and FSMA's

proposed Produce Safety Rule. Jed Beach and Emilia Carbone of 3 Bug Farm, will talk about the different "on-the-ground" practices they do on the farm to meet food safety requirements and sell organic produce to commodity markets. Speakers: Linda Titus, AgMatters; Jed Beach and Emilia Carbone, 3 Bug Farm.

***Cooperative Extension/Maine Board of
Pesticides Applicator Exam Training
Ft. Western Room***

9:00am-10:00am

Medical Marijuana Pest Management and BMPs—Kathy Murray, DACF.

10:15am-1:15pm

TRAINING - Pesticide Applicator Exam Training for Growers—UMaine Cooperative Extension/ Maine Board of Pesticides Control (no credits) *Pre-registration required. Please go to www.thinkfirstspraylast.org to reserve a seat.

2:15pm-4:00pm

EXAMS - UMCE and BPC will present a three-hour training session to prepare growers for the Private Pesticide Applicator Core exam. In the afternoon, Core exams will be administered only to those who attended the training.

***Maine Christmas Tree Association Meeting
Arnold Room***

8:30-9:00am

Registration, coffee etc.

9:00am-9:15am

President's Welcome

9:15am-9:30am

MCTA Annual Business Meeting

9:30am-11:00am

Committee Reports: Executive Secretary: Joanne Bond, Treasurer: Jane Rice, Website: Jane Rice, NCTA: Dugald Kell, Seed Orchard: Duane LaCasce, Pesticides/OHC: Frank Zmigrodski, Legislative/AGCOM: Gary Fisher, MCTA Scholarship Presentation: Len Price.

11:00am-12:00pm

Spruce Budworm Update: Speaker, Colleen Teerling.

1:30pm-2:30pm

Services and products for the Christmas tree farmer: Speaker: Northeast Ag Sales, Justin Choinriere.

2:45pm-3:45pm

University of Maine Plant & Insect Diagnostic Laboratory: Services available and process for submitting samples. Speaker, James Dill.

***Maine Milk Commission Meeting
10:00am-12:00pm
Howard Room***

Introduction: Welcome and introduction of Milk Commission members and speakers.

North East Federal Order Update: Speaker: Erik F. Rasmussen, Market Administrator Northeast Marketing Area- Federal Order 1

Maine Milk Commission Industry Update: Speaker: Bob Wellington & Ben Laine, Economist/Commodity Hedging Manager.

Maine Milk Commission Annual Meeting Industry Update: Speaker: Christine Brodeur, DFA, Manager of Forward Contracting Operations.

Adjourn.

Wednesday, January 13, 2016

Greater Portland Council of Governments/Community Energy Partners Meeting Androscoggin Room

10:00am-11:00am

REAP Grants and Loans for Farmers and Rural Small Businesses - Opportunities for Funding Renewable Energy on Your Farm: 2016 is the year that federal incentives for renewable energy will be reduced or expire (depending on the type). It's unlikely that new incentives will pass. If there ever was "a year" to invest in your own power, 2016 is the one. USDA recognizes the unique needs and roles that farmers have in using renewable energies on the farm, and offers grants up to 25% of total project costs. Farmers and rural small businesses are offered technical assistance (free) towards completing applications, available anytime (not just at the Ag Trades Show). Speaker: Sue Jones, President, Community Energy Partners.

11:00am-noon

Biodiesel for Agriculture, What It Is and How To Use It: Curious about using biodiesel in your tractors, equipment, and trucks? This is the talk for you! Biodiesel is a renewable fuel that is a drop-in replacement for petroleum diesel or heating oil. It runs cleaner and can be made from recycled materials. We will go over biodiesel basics: what it is (and isn't), how it is made, and how to use it effectively. Speaker: Alex Pine, Director of Outreach and Technology, Maine Standard Biofuels.

1:00pm-2:00pm

Solar Farms in Maine - Leased and Owned by Farmers: Do you have an extra ½ acre of open and

sunny land that you wouldn't mind leasing? Do you want to use solar power but don't have a sunny roof? By early 2016, Maine will have over 6 new solar farms generating clean, renewable solar power for its owners. Join us in learning about how to participate in Maine's next solar farm. Speaker: Sue Jones, President, Community Energy Partners and ReVision Energy.

2:00pm-3:00pm

Organic, Non-GMO, Free-Range, Non-Toxic, 100% Natural & Renewable, Maine Made... HEAT: We buy local, eat local and shop local for all the right reasons. Did you know you can HEAT local as well? The growing use of wood pellets is creating new jobs in the regional economies of rural Maine while providing renewable, sustainable thermal energy to businesses and home owners. The price of fossil fuels and electricity is unpredictable and climate change threatens our way of life. Modern wood-pellet heating is a responsible energy option that aligns with the goals and purpose of your farm, supports local jobs and can eliminate the use of toxic fossil fuels on your farm. Speaker: Ryan Hamilton, Co-Founder, Interphase Energy.

MDACF Meeting, ReVision Energy Meeting & Maine Harness Racing Promotion Board Meeting Aroostook Room

9:00am-9:30am

Food Export 101: Jeff has led several international focused trade missions within the food industry. He currently serves on the program committee and state rating committee with Food Export

U.S.A. and the Maine Department of Agriculture, Conservation and Forestry. He will discuss services available for Maine producers through the Maine International Trade Center. Speaker: Jeff Bennett, Senior Trade Specialist, Maine International Trade Center.

9:30am-10:30am

Food Export 101: Representing Food Export, Kristen will discuss how export experts in international markets facilitate the connection between producers of U.S. food and agricultural products and international buyers and more. Speaker: Kristen Gowing, Food Export Liaison, Food Export - Northeast.

1:00pm-2:00pm

ReVision Energy - From the Ground Up- Building Community Solar Farms: Informational session for potential community solar farm hosts and members. Speaker: James Manzer, Solar Design Specialist.

5:30pm-7pm

Maine Harness Racing Promotion Board Meeting.

Maine State Florist' and Growers Association Greenhouse Growers' Program Cumberland Room

9:00am-9:30am

Registration:
Sign in, and relax with a cup of coffee or tea.

9:30am-10:00am

Introductions and Announcements.

10:00am-11:00am

Matching Fertilizers to Your Crops' Needs: No single fertilizer can meet the needs of all your crops, but how many products should you incorporate into your production? Learn how to decide the balance among crop quality, cost and good management. Speaker: Dr. Rosa Raudales, Greenhouse Extension Specialist, University of Connecticut.

11:00am-noon

Maintaining High Plant Quality in Retail: The retail setting is often dramatically different from the production setting. Learn how to manage your crops in the sales area without compromising quality. Speaker: Dr. Rosa Raudales, Greenhouse Extension Specialist, University of Connecticut.

noon-1:00pm

Lunch (on your own)

1:00pm-2:00pm

*IPM: New Tools and Proven Strategies. Speaker: Dr. Kathy Murray, IPM Program Coordinator, Maine Dept of Agriculture, Conservation and Forestry. *This session has been approved for one pesticide recertification credit.

2:00pm-2:30pm

Share Your Great Ideas: Every grower has good information to share. What's your favorite thing about growing crops in the greenhouse? What's the job you hate the most? Join Deb for a lively and informative exchange of ideas. Speaker: Deb Sprague, Owner, Four Duck Pond Greenhouse, Bowdoin Center ME.

2:30pm-2:45pm

Break



SALUTE TO MAINE FARMERS

Maine's forest products, fishing and farming industries are highly important sectors of Maine's economy. And Farm Credit East is proud to be your financial partner for nearly a century ... with the products and services to help your business be successful.

*Loans and leases / Accounting services / Tax services
Payroll services / Business consulting / FarmStart for new businesses*



FARM CREDIT EAST

Auburn 800.831.4230 | Presque Isle 800.831.4640
FarmCreditEast.com

2:45pm-3:45pm

*What You Can Do Now to Reduce Disease Outbreaks in Your Bedding Plant Crop: Climate change, increased shipment of plant materials and other factors have changed the mix of insects on greenhouse crops. Sarah and Carole will report what you're most likely to see this spring. Speaker: Dr. Lois Berg Stack, Extension Ornamental Horticulture Specialist, University of Maine.

**This session has been approved for one pesticide recertification credit.*

HOSPITALITY ROOM

Franklin Room

Sponsored by: Wild Blueberry Commission of Maine

Beginning Farmer Resource

Network Meeting

Hancock Room

9:00am-10:00am

Overview of Farm Service Agency (FSA) Programs: This presentation will provide an overview of available FSA programs for beginning farmers. Speaker: Brenda Wells.

10:00am-11:00am

Legal Considerations Essential to Running a Farm Business: No matter how long you have been farming, this workshop will cover the nuts & bolts legal considerations that are essential to your business's success. Speakers: Beth Boepple, Andrew Kraus & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

11:00am-noon

Food Safety: Whether you are selling wholesale or retail, this workshop will help you answer, "How will the Food Safety Modernization Act rules affect my farm?" Speakers: Roger Noonan, Linda Titus & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

noon-1:00pm

Modern Day Homemakers: Be a part of what's trending!: A model for getting the information you need for your new farm family. Speaker: Debbie Killam, UMaine Extension.

1:00pm-2:00pm

Protecting Intellectual Property: Think intellectual property is only for seeds? Think again, protecting your brand is critical to your success. Speakers: Kevin Haley, Hal Bernan & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

2:00pm-3:00pm

Legal Structure for Your Farm: Learn about or refresh your memory about the Pros and Cons of various business legal structures. Speakers: Kevin Haley, Nate Huckel-Bauer & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

3:00pm-4:00pm

Land Leasing and Purchasing: Whether you are leasing or looking to buy your first property or expand your operations, this workshop will cover most of the key legal considerations when leasing or buying farmland in Maine. Speakers: Seth Kroek, Beth Boepple, Jo Barrett & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

4:00pm-5:00pm

Employment Law for the Farm: Untangling the web of labor law regarding employees, interns, apprentices, independent contractors and more.

Speakers: Jim Claus US Dept of Labor, Beth Boepple & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

5:00pm-6:30pm

Evening Theme: Land is your legacy/creating a legacy through multi-generational planning: It takes a team to transfer a farm. Come hear from a lawyer, an accountant, a farm lender and other service providers who can help you prepare a sound plan for passing the farm on to the next generation. Speakers: Andrew Marshall: Land For Good; Ethan Robertson: Farm Credit East; Paul Dillon: Attorney; Phil Doucet: Accountant, Austin Associates.

UMaine Cooperative Extension/Maine Board of Pesticides Control Pesticides Applicator Recertification Kennebec/Penobscot Room

(1 credit for each hour EXCEPT 1 credit for attending the entire BPC meeting and forum)

**One credit for attending entire meeting and forum*

9:00am-10:00am

BPC/WPS Update—BPC Staff.

10:15am-11:15am

Forest Insects: SBW, EAB, ALB, HWA, etc.—Allison Kanoti, MFS.

12:00pm-1:00pm

Pollinator Update—Gary Fish, BPC.

1:30pm-2:30pm

White Grub Management—Clay Kirby, UMCE.

3:00pm-4:00pm*

Board of Pesticides Control (BPC) Meeting.

4:00pm-5:00pm*

Open Forum for Growers, Applicators and the Public—BPC.

5:00pm-6:00pm*

BPC Meeting, continued.

Beginning Farmer Resource

Network Meeting

Knox Room

9:00am-7:00pm

BFRN Networking Room: Farmer's of all levels - aspiring, beginning, established, downsizing, and retiring - are welcome to visit the Networking Room for free, one-on-one assistance from agricultural, business and legal service providers. The rotating schedule of services providers will be posted outside the door of the Knox room.

Beginning Farmer Resource

Network Meeting

Lincoln/Oxford Room

9:00am-10:00am

Organic Certification - what it means and how to do it: If you market and sell products as Organic, chances are good you need to be certified by a USDA-accredited certifier to comply with the organic standard. MOFGA Certification Staff will provide an overview of this marketing regulation and explain organic production practices. Information on how to become certified organic will also be presented. MOFGA is the country's oldest certifying body and we certify over 470 farms and processors. Speaker: Mary Yurlina, director MOFGA Certification Services.

10:00am-11:00am

Implementing Conservation Programs on Your Farm: Join Abby Sadauckas & Jake Galle of Apple Creek Farm to learn how NRCS Conservation Programs can benefit your farm. Abby and Jake will share their experiences participating in a variety of NRCS programs. From writing a forestry management plan to implementing prescribed grazing, these programs can help build soil health, improve infrastructure and make possible your farm vision. Speakers: Abby Sadauckas & Jake Galle Apple Creek Farm.

11:00am-noon

Farming with Carnivores: Learn more about the Farmer Network: This presentation is a collaborative effort on the part of leading Maine farmers, an expert on livestock guardian dogs, and a carnivore wildlife biologist. In this session you will meet biologist, Geri Vistein and hear from three members of the Farming with Carnivores Network, a network designed to share experiences, connect farmers and share knowledge about how to farm with carnivores. Speakers: Geri Vistein, David Kennard Wellscroft Farm, Billy Foster, Mary Hughes and Breanna Norris.

noon-1:00pm

Institutional Markets - Opportunity and Challenges: The University of Maine System recently committed to using 20% local foods in their next foodservice contract that starts in July 2016, and other institutions are setting similar goals. Come learn about the different institutional markets, stories about farms who work with institutions in Maine, and consider whether they might be a good opportunity for you in the short or long term. Speaker: Riley Neugebauer, Farm to Institution New England (FINE), Maine Farm to Institution (MEFTI).

1:00pm-2:00pm

Tools for Managing Conflicts: Workplace, Employee and/or Family: Focusing on skills and strategies for improving communication and listening skills, enhancing self-control and patience, and building stronger relationships. Speaker: Elaine Bourne.

2:00pm-3:00pm

SNAP Access 1. Expanding your customer base through low income access (2 HOUR SESSION): Learn about the potential value of expanding access to your products by accepting Supplemental Nutrition Access Program funds on your farm through EBT. This session will cover the size of the market, logistics of accepting EBT payments on farm, incentive programs for EBT payments, and a farmer's perspective who has experience. Part 1) 2:00-2:30 Overview of EBT & SNAP - Leigh Hallett, MFFM 2:30-2:45 Q&A 2:45-3:00 Logisitics: FNS Number to Processing Payments - Maria Schamberger, FNS (Not yet confirmed) Speaker: Heather Omand, MOFGA; Leigh Hallett, MFFM; Maria Schamberger, USDA; Reba Richardson, Hatchet Cove Farm; Kim, Wolf Pine Farm; Ernest Rollins, Rollins Orchard.

3:00pm-4:00pm

SNAP Access 2. Expanding your customer base through low income access (2 HOUR SESSION): Learn about the potential value of expanding access to your products by accepting Supplemental Nutrition Access Program funds on your farm through EBT. This session will cover the size of the market, logistics of accepting EBT payments on farm, incentive programs for EBT payments, and a farmer's perspective who has experience. Part 2) 3:00-3:10 Options for EBT Service Providers - Leigh Hallett 3:10-3:25 Q&A with Leigh and Maria 3:25-3:40 Incentive Funding Models - Heather 3:40-4:00 The Farmer's Perspective - Reba Richardson, Hatchet Cove Farm; Speaker: Heather Omand, MOFGA; Leigh Hallett, MFFM;

Maria Schamberger, USDA; Reba Richardson, Hatchet Cove Farm; Kim, Wolf Pine Farm; Ernest Rollins, Rollins Orchard.

4:00pm-5:00pm

So You Want to Join a Farmers' Market? Steps and Tips to Consider: Farmers' Markets can be an important retail option for farms of all sizes. Learn how to evaluate markets and how to apply, plus gain marketing tips and strategies from seasoned market farmers. Speakers: Heather Donahue (Balfour Farm), Lauren Pignatello (Swallowtail Farm), Ernest Rollins (Rollins Orchard).

5:00pm-6:00pm

Beyond the Field Edge: Come hear about farming and Maine's most perennial crop--it's not rocks, it's trees! See how knowledge of soil characteristics can help guide where to farm and where to grow trees; and other good things to know about the wooded part of the farm. Speaker: Andy Shultz, David Rocque.

Maine Grass Farmers Network Meeting

& Maine Poultry Growers Meeting

Piscataquis Room

10:00am-11:00am

Weeds in Pasture: Caragh Fitzgerald from UMCE will give you ideas about managing those troublesome weeds. Speaker: Caragh Fitzgerald from UMCE.

11:00am-noon

Health concerns for Ruminants on Pasture, Speaker: Home Town Veterinary Care.

noon-1:00pm

Maine Grass Farmers Board Meeting.

1:00pm-1:30pm

Maine Poultry Growers: Surveillance of AI in the State of Maine.

1:30pm-2:30pm

Layer, Broiler, Started Pullets, and Poultry Enterprise Budgetting.

2:30pm-3:15pm

Grower to Grower Poultry Forum.

3:15pm-4:00pm

Poultry Growers Social: Open to all, bring your questions.

Maine Beef Producers Meeting

Sagadahoc Room

1:00pm-3:00pm

Producer Education and Farm Profiles.

3:00pm-4:00pm

Annual Maine Beef Producers Association Meeting.

4:00pm-5:30pm

Maine Beef Producers Association, January Board Meeting.

USDA Farm Service Agency Meeting

Somerset Room

10:00am-11:00am

Farm Service Agency: Informational Session for Beginning Farmers. Speakers: Don Todd, SED; Sherry Hamel, FLS; Amanda May, PS.

2:00pm-3:00pm

Farm Service Agency: Informational Session on Farm Programs and Farm Loans. Speakers: Don Todd, SED; Sherry Hamel, FLS; Amanda May, PS.

**Nutrient Management Meeting & Maine Sheep Breeders Association Meeting
Waldo Room**

**Each one-hour talk qualifies for 1 Nutrient Management Recertification Credit.*

10:00am-11:00am

Pastures and Nutrient Management Plans: How Should They be Handled? Speaker: Rick Kersbergen, Extension Educator and Professor, University of Maine Cooperative Extension.

11:00am-noon

Soils Under Cover! – Improving Soil Health through Cover Cropping and Reduced Tillage in Silage Corn. Speakers: Rick Kersbergen, Extension Educator and Professor, University of Maine Cooperative Extension; Caragh B. Fitzgerald, Extension Educator and Professor, University of Maine Cooperative Extension; Laura Suomi-Lecker, Technical Director, Somerset County Soil & Water Conservation District.

1:00pm-2:00pm

Understanding Soil Health Indicators. Speaker: Bruce Hoskins, Soil Scientist and Director, University of Maine Soil Testing and Analytical Laboratory.

2:00pm-3:00pm

Setting-up an On-Farm Organics Collection Center Speaker: Mark A. King, Environmental Specialist, Maine Department of Environmental Protection Sustainability Unit.

5:00pm-7:00pm

Maine Sheep Breeders Association Meeting.

**Maine Maple Producers Association Meeting
Washington/York Room**

9:30am-noon

Tech Sessions.

noon-1:00pm

Luncheon.

1:00pm-3:00pm

Annual Meeting.

**Maine Vegetable & Small Fruit Growers Association Annual Meeting
Ft. Western Room**

**There will be a \$10.00 Registration fee for non-members to attend the meeting.*

**Pesticide applicator credits will be offered for attending the program.*

8:00am-9:00am

Agriculture Marketing Loan Fund Breakfast.

9:15am-9:30am

Maine Vegetable & Small Fruit Growers Association Welcome & Announcements Speaker: Bill Bamford, President MVSFGA.

9:30am-10:30am

Highmoor Farm Trials: Pumpkins, Sweet Corn, High Tunnel Tomatoes, and More. Speakers: Mark Hutton, David Handley, University of Maine Cooperative Extension.

10:30am-11:30am

Farm Labor: Finding and Keeping Good Workers. Grower Panel: Rick Belanger, Robert Spear, Lisa Turner, Bill Bamford.

11:30am-11:45am

Navigating Crop Insurance Options for Maine Vegetable and Fruit Growers. Speaker: Erin Roche, University of Maine Cooperative Extension.

11:45am-noon

The Food Safety Act and GAP: Changes for 2016. Speaker: Linda Titus, AgMatters.

noon-12:30pm

MVSFGA Business Meeting.

12:30pm-1:30pm

Lunch on your own.

1:30pm-2:30pm

New Vegetable Varieties: Focus on Disease Resistance. Speakers: Tom Lewandowski, Harris Seeds, Lauchlin Titus, Seedway, Luke Donahue, Johnny's Selected Seeds.

2:30pm-3:00pm

Worker Protection Update for Vegetable Growers Speakers: Maine Board of Pesticides Control.

3:00pm-3:30pm

Vegetable Disease Spotlight: Phytophthora Speaker: Mark Hutton, University of Maine Cooperative Extension.

3:30pm-4:00pm

Berry Pest Outlook for 2016: Speaker: David Handley, University of Maine Cooperative Extension.

4:00pm

Adjourn MVSFGA.

4:30pm - 7:30pm

Assisting Specialty Crop Growers Prepare for a GAP Audit: Linda will bring a Food Safety Plan template and a copy of the audit and walk you through what you need to prepare for if you are thinking about a GAP audit this year. Speaker: Linda Titus, AgMatters.

**Maine State Pomological Society Meeting
Arnold/Howard Room**

9:00am-9:30am

Tree Fruit Research at Highmoor Farm: New varieties and rootstocks, using the DA meter to schedule harvest. Speaker: Renae Moran.

9:30am-9:45am

FSMA - New Produce Safety Regulations: Latest on GAP certification and other food safety practices. Speaker: Linda Titus, AgMatters, LLC.

9:45am-10:30am

Plum Research at the Univ. of Maine: Sensory evaluation of new plum varieties – which varieties are liked by consumers? Speaker: Angela Myracle and Zakkary Castonguay, Univ. of Maine.

10:30am-10:45am

Break.

10:45am-11:45am

Maine State Pomological Society Business Meeting: Review of Executive Committee activities, marketing, labor, legislative issues, and election of new officers. Speaker: Andy Ricker, President.



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11:45am-noon

Starting a Honeycrisp Marketing Coop
Speaker: Harry Ricker, Ricker Hill Orchards.

noon-1:00pm

Lunch on your own.

1:00pm-2:00pm

New Options for Apple Storage: CA storage options for large and small-scale operations.
Speaker: Jim Schaefer, Storage Control Solutions.

2:00pm-2:30pm

Weed management.
Speaker: Glen Koehler, Univ. of Maine.

2:30pm-2:45 pm

Break.

2:45pm-3:45 pm

Direct Farm Marketing: Marketing strategies for today's diversified farm markets. Speaker: Kerri Stenovich, Phantom Farm, Cumberland, RI.

SWOAM Meeting
Augusta/Capitol/Pine Tree Room

8:00am-8:30am

Coffee and Informal Discussion with Board members and Staff.

8:30am-9:45am

Annual Meeting. Update of activities, plans for 2016, awards, legislative update, election of officers and drawing for door prizes.

9:45am-10:30am

Maine Birding Trail Official Guide.
Speaker: Maine Author Bob Duchesne.

10:30am-11:15am

Invasive plants on your woodlot: Identification and control strategies. Speaker: Nancy Olmstead, Invasive Plant Biologist, Maine Natural Areas Program.

11:15am-noon

The Importance of Woodland Owners: Stories from the Field. Speaker: Rick LaFlamme, Landowner Relations Coordinator, Department of Inland Fisheries and Wildlife.

noon-12:45pm

Lunch (Available for purchase or on your own).

12:45pm-1:00pm

Tree Farm Awards including 2016 Outstanding Tree Farmer (Door prizes immediately following the awards).

1:00pm-2:00pm

In the Blood: The story of the Maine Woods in the early 1900s told using the projection of archived film and photography with authentic sound design, oral histories, and a live musical soundtrack, to tell a historical story in a live presentation.

2:00pm-2:45pm

What Does the Closing of Mills Mean for Woodland Owners: Perspectives from the Woods. Speakers: Tom Nelson, Vice-President and Manager, Woodlot Management Program, Prentiss and Carlisle, Bangor, Jack Wadsworth, President, Wadsworth Woodlands, Inc., Hiram, Wayne Tripp, President, W.C. Tripp Forest Products, Frankfort, Harold Burnett, Owner, Two Trees Forestry, Winthrop.

2:45pm-3:30pm

Forest Insect and Diseases: Invasive Pests and Challenges Ahead for Woodland Owners. Speaker: Allison Kanoti, Entomologist, Maine Forest Service.

3:30pm

Door Prizes and Adjourn.



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Thursday, January 14, 2016

Organic Dairy with CROPP Cooperative Meeting Androscoggin Room

10:00am-11:00am

Organic Dairy with CROPP Cooperative: Educational info and updates on organic dairy CROPP cooperative and organic industry and market updates. Speaker: Steve Getz Regional Dairy Pool Manager Organic Valley/CROPP Cooperative.

MDACF Meeting Aroostook Room

10:00am-1:00pm

Building a Processor Network: Round table discussion including State, USDA and custom meat processors, to explore collaborative opportunities, identify industry needs and strengthen the current processing network. Round Table Facilitated by: Jessica Nixon, MDACF.

1:00pm-3:00pm

Building on Agritourism Network: Melissa Macaluso, MDACF Discussion on new initiatives for current Agritourism businesses in the State of Maine. A review of needs and best practices will also seek to help those looking to expand their business and service offerings. Speakers: Jessica Nixon, MEDACF and Melissa Macaluso, MDACF.

Maine Pork Producers Meeting Cumberland Room

11:00am-noon

Maine Pork Producers-Business Meeting: Election of Officers. Speakers: Officers/Board.

1:00pm-3:00pm

Swine Health-Speaker: Guest Speaker.

HOSPITALITY ROOM Franklin Room Sponsored by: Wild Blueberry Commission of Maine

Beginning Farmer Resource Network Meeting Hancock Room

9:00am-10:00am

How UMaine Helps Farmers & Food Processors: A review of the many ways that the University of Maine supports the agricultural and food based economy. Participants will learn where within the University of Maine they can turn to get expert information and services to assist their farm or food based enterprise. Speaker: John Rebar, UMaine Extension.

10:00am-11:00am

Guide to Accessing USDA Grants, Loans, and other Programs for Beginning Farmers and Veterans: A session to explain the range of USDA programs available to beginning farmers. Risk management tools such as crop insurance and the Noninsured Crop Disaster Assistance Program, farm loan programs, and incentives that exist for beginning farmers. Speakers: Don Todd, FSA; Erin Roche, UMaine Extension; Juan Hernandez, NRCS.

11:00am-noon

Principles of Holistic Management: The 4 Ecosystem Processes: In this session, Diane Schivera will use Holistic Management as the lens

through which to learn about the four ecosystem processes: the water cycle, the mineral cycle, the biological community, and energy flow. Learn more about using biomonitoring and different digital tools to improve the health of your land. Speaker: Diane Schivera, MOFGA Livestock Specialist

noon-1:00pm

Do It Yourself Poultry Waters & Feeders: In this session, Gary Anderson will show how to build your own poultry waters using plastic nipples, plastic bucket or PVC pipe. Also, he will show how to make a tube feeder out of PVC pipe. Speaker: Gary Anderson, UMaine Extension Specialist.

1:00pm-2:00pm

Financing your Farm Business: Shark Tank! Come pitch your farm business idea in this interactive session with lenders and investors! Learn valuable tips for increasing your chances of obtaining financing and realizing your farm goals. Speaker: Gray Harris (CEI--Moderator), Sherry Hamel (FSA), John Egan (CEI), Shannon Webber (Farm Credit), Scott Budde (MHCUP), Jacob Israelow (Dirt Capital).

2:00pm-3:00pm

Cover Crops and Soil Health: Cover crops have the potential to provide multiple benefits in a cropping system. They prevent erosion, improve soil's physical and biological properties, supply nutrients, suppress weeds, improve the availability of soil water, and break pest cycles along with various other benefits. Speaker: Tony Jenkins, NRCS.

UMaine Cooperative Extension/Maine Board of Pesticides Control Pesticides Applicator Recertification Kennebec/Penobscot Room

(1 credit for each hour)

9:00am-10:00am

Pollinator Update—Gary Fish, BPC.

10:15am-11:15am

Wild Blueberry Pest Management Update—Seanna Annis and David Yarborough, UMaine.

11:30am-12:30pm

BPC/WPS Update—BPC Staff.

Beginning Farmer Resource Network Meeting Knox Room

9:00am-7:00pm

BFRN Networking Room: Farmers of all levels - aspiring, beginning, established, downsizing, and retiring - are welcome to visit the Networking Room for free, one-on-one assistance from agricultural, business and legal service providers. The rotating schedule of services providers will be posted outside the door of the Knox room.

Beginning Farmer Resource Network Meeting Lincoln/Oxford Room

9:00am-10:00am

Conservation Easements As A Tool for Farm Acquisition: Learn about the basics of agricultural conservation easements and creative ways to use this tool as part of your strategy for acquiring farmland. Speaker: Adam Bishop, Maine Farmland Trust.

10:00am-11:00am

Balancing Farm and Relationships: How do you do it? Join a conversation about the challenges and joys of balancing the variety of relationships on the farm (including peers, partners, employees, relatives). Consider this session a starting point to think about communication issues and strategies. Speaker: Leslie Forstadt, UMaine Extension.

11:00am-noon

Unlock Your Farm's Potential: NRCS Soil Health: Healthy, fully functioning soil provides an environment that sustains and nourishes plants, soils, microbes and beneficial insects. NRCS soil experts advise how soil health is one of the most effective ways for farmers to increase crop productivity and profitability while improving the environment. Speaker: Tony Jenkins, NRCS.

noon-1:00pm

FarmLink Mixer: FarmLink will host this opportunity for farm owners and seekers to meet each other face-to-face. We'll provide a relaxed atmosphere where folks can connect and explore potential land linking opportunities. Speakers: Maine FarmLink.

1:00pm-2:00pm

Farmer Math: Farmers use math on a daily basis. Figuring out what formulas you need and how to apply them is half the battle of building your own irrigation and heating systems. Speaker: Peter Bastien.

2:00pm-3:00pm

Overview of Farm Service Agency (FSA) Programs: This presentation will provide an overview of available FSA programs for beginning farmers. Speaker: Brenda Wells.

WIC Farmer Training Piscataquis Room

1:00pm-3:00pm

WIC Farmer Training: Training for farmers who are wanting to accept WIC checks. Speaker: Ana Scovil, WIC Vendor & Data Specialist.

Beginning Farmer Resource Network Meeting Sagadahoc Room

9:00am-10:00am

Farm Succession and Transfer Planning: Learn of options for transferring your farm to someone in, or outside of, your family. Speakers: Dave Kallin, Sarah McDaniel, Beth Boepple & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

10:00am-11:00am

Employment Law: Untangling the web of labor law regarding employees, interns, apprentices, independent contractors and more. Speakers: Jim Claus from the US Dept of Labor & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

11:00am-noon

Legal Structure for Your Farm: Learn about or refresh your memory about the Pros and Cons of various business legal structures. Speakers: Kevin Haley, Andrew Kull & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

noon-1:00pm

Free one-on-one consultations with Attorneys: Come in for free, confidential one-on-one time with attorneys of the Legal Services Food Hub, a project of CLF. Speakers: Attorney members of the Legal Services Food Hub, a project of CLF.

1:00pm-2:00pm

Legal Considerations Essential to Running a Farm Business: No matter how long you have been farming, this workshop will cover the nuts & bolts legal considerations that are essential to your business's success. Speakers: Stephanie Gilbert from the Maine Dept of Agriculture, Conservation and Forestry, and Kevin Haley & Ben Tettlebaum, attorney members of the Legal Services Food Hub, a project of CLF.

Maine Chapter of the Farmer Veteran Coalition Somerset Room

9:00am-10:00am

Farmer Veteran Networking: Free space and time for farming veterans to meet and network with one another and develop the Fellowship Fund application process. This room is open to veterans. No scheduled speaker.

10:00am-11:00am

Meet Your Farmer Veteran: A workshop to help non-veteran farmers and marketers, agricultural service providers, and other industry professionals, learn more about Maine's veterans and the Farmer Veteran Coalition. Panelists include: Walter G. Morse, Patriot Ridge Homestead, Jefferson; Chris Knowlton, Knowlton Hill Farm, Swanville; Lenard Costa, Managerie Farm, Vassalboro; Randy Canarr, Heritage Farm, Hampden; Ben Stern, Sweet Clover Farm, Mt. Vernon.

11:00am-1:00pm

Farmer Veteran Networking: Free space and time for farming veterans to meet and network with one another and develop the Fellowship Fund application process. This room is open to veterans. No scheduled speaker.

1:00pm-3:00pm

Farmer Veteran Coalition - Maine Chapter Meeting: Meeting open to the public. Please come learn about the Maine Chapter of the Farmer Veteran Coalition, a national organization with the mission of "mobilizing veterans to feed America." Speaker: Jerry Ireland, President, Farmer Veteran Coalition - Maine Chapter.

The Maine Nutrition Council Meeting Waldo Room

10:00am-noon

Maine Nutrition Council Presents-Motivating Nutritional Behavior Change: Chris Guild, a Wellness Works™ Program Supervisor, Training Manager, and Health Coach for Occupational Medical Consulting, LLC, is responsible for the oversight of health coaches and client company wellness programs from Maine to Florida. He also trains health coaches in the technique of Motivational Interviewing. He has spoken and conducted trainings across the country and has a passion for helping engage people in improving their quality of life. Free for members. \$15 fee for non-members (includes membership). (Accredited Contact Hours Awarded).

1:00pm-3:00pm

Maine Nutrition Council Board Meeting.

*University Of Maine Meeting
Washington/York Room*

10:00am-noon

University of Maine System and Maine's Food Economy: This session will review how the University of Maine System is delivering on its commitment for increasing the local food served to our students, faculty and staff. Topics include the recent Board of Trustees policy directive for local and sustainable food, the One University initiative to streamline food procurement, and the current contracting process for dining services for six of seven Universities. Most importantly, participants will be asked to provide input into the ongoing stakeholder engagement process for the evolving governance structure for system-wide dining services.

*University Of Maine Cooperative
Extension: Raspberry School
Arnold/Howard Room*

Pre-Registration is Recommended

There will be a \$15.00 registration fee for this event, pre-registration is recommended, as space may be limited.

To Register, visit:

<http://www.extension.umaine.edu/highmoor/>

10:00am-10:15am

Introductions and Objectives.

10:15am-11:00am

Raspberries: History and Botany.

11:00am-11:30am

Raspberry Variety Options.

11:30am-noon

Pre-plant Considerations and Preparation.

noon-1:00pm

Lunch Break (on your own).

1:00pm-1:45pm

Planting, Early Care and Nutrition.

1:45pm-2:30pm

Trellising Options.

2:30pm-3:00pm

Pruning.

3:00pm-4:00pm

Pest Identification and Management.

4:00pm-4:30pm

Marketing Options & Business Management.

4:30pm-5:00pm

Questions & Discussion.

*New England Dairy Travel Course
& Hannaford Meeting
Augusta Room*

9:00am-11:00am

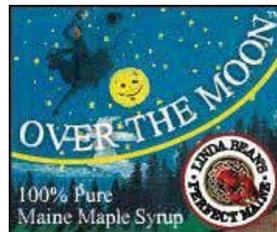
New England Dairy Travel Course: College students from various universities will be learning about the Maine dairy industry.

1:00pm-2:30pm

Hannaford Supermarket's Produce Team will be meeting with their existing local Maine Farm partners to review last season, look forward to the coming season, and discuss any issues and opportunities. (This meeting is not open to the public).

Thank You

To All Our Sponsors:



Demonstration Area Schedule

Tuesday, January 12th

10:00 AM - Maine Welcomes National Homegrown By Heroes Certification to Veteran Farmers

Come meet local Maine veteran farmer Jerry Ireland, of Ireland Hills Farm in Swanville. Jerry is the energetic President of Maine's newly chartered Chapter of the Farmer Veteran Coalition, a national organization that is mobilizing veterans to feed America. Jerry will introduce a few local Maine farms operated by veterans that are certified under the Homegrown By Heroes label.

Noon - One Tomato Two Tomato Three Tomato Four

Join Jim Darroch of Backyard Farms and Chef Cynthia Finnemore Simonds to explore new ways to create delicious treats with local tomatoes. Have you ever thought of tomatoes as meaty? Could they be as sweet as candy? What about tomato sashimi? Come hear about these delicious tomato recipes with a new twist.

2:00 PM - Quality Assurance and Regulations presents Farmers' Markets Frequently Asked Questions

Join Ronda Stone, Consumer Protection Inspector for the Maine Department of Agriculture, Conservation and Forestry as she goes over frequently asked questions regarding licensing, labeling, samples, food protection and more will be answered by way of a PowerPoint presentation as well as time for questions and answers. If you have questions about Farmers' Markets, we have the answers!

4:00 PM - The Poultry Basics

Learning about some of the basics for keeping poultry, especially for "first timers", can be confusing and at times seem overwhelming. Scott DeMoranville of 4D's Farm and the Maine Poultry Connection would like to explain some of the most common questions, as well as, shed some light on differences in poultry

types to help you make an informed decision of which birds you want to keep for a desired outcome. We will also talk about some of the diseases associated with poultry and what can be done to minimize the spread, as well as, explain some facts about the National Poultry Improvement Program (NPIP) and how to become a participant. Questions are welcome and we will do our best to answer them or help you find the answer if we don't know it.

Wednesday, January 13th

10:00 AM - A Profile on Pineland Farms' Beef Production

Join Kevin Woltemath, Procurement and Compliance Representative at Pineland Farms Natural Meats as he gives an introduction to producing Pineland Farms' beef. He will also be joined by Troy McCrum, Feedyard Manager at Pineland Farms Natural Meats, Inc., Fort Fairfield, ME, who will talk about their feed yard operation.

12:00 PM - Potatoes, Sourdough and Seaweed

How do you bring these three unlikely things together? Artisan Baker Jim Amaral, owner of Borealis Breads, and Chef Cynthia Finnemore Simonds will share the secrets of creating moist and crunchy Potato Dulse Bread using Maine Potatoes, the famous Borealis Breads Sourdough starter, Aroostook Wheat and Atlantic Seaweed. This new recipe is from their upcoming project, The Borealis Breads Baking Book- spreading the gospel of good bread- coming in 2017. Sign up to be a recipe tester!

2:00 PM - Johnny's Selected Seeds - New Tools and Supplies

Join Adam Lemieux, Tools Manager for Johnny's Selected Seeds, as he goes over the newest tools and supplies in Johnny's Selected Seeds 2016 Catalog.

4:00 PM - Spore to Table: The Birth of a New Fishery in Maine

Seaweed Aquaculture has great potential to create jobs for our Coastal Communities. New technology and equipment design along with new products spell out opportunity.

Speaker: Tollef Olson, Simonton Cove, LLC

or adapting an existing facility to meet the needs of a new or expanded livestock enterprise; including how much space to allow for animals, feed & bedding storage and walkways or access. Speaker: Donna Coffin, University of Maine Cooperative Extension.



5:00 PM - Agricultural Development Grant Program Announcements

The Department of Agriculture, Conservation and Forestry will announce their Agriculture Development Grant recipient selections during an on-floor ceremony.

6:00PM - Somerset Auction Company - Farm Auction

Going once, going twice...sold! Join the Somerset Auction Company for a fun night out at the auction, with the opportunity to bid on farming equipment, tools, and miscellaneous items. All proceeds from the auction will benefit the Maine FFA Association.

Thursday, January 14th

10:00 AM - Livestock Barns for the Small Scale Farmer

Small-scale livestock producers generally keep their animals in multi-purpose barns. We will talk about space planning when building

Noon - Northeast Creamy Chicken Soup with a Kick

You've heard of Southwest Spicy Chicken Soup. Well, this is similar but done with a Maine twist, using Maine milk and cheese. This is a dish loaded with goodness - vegetables, black beans, chicken, and delicious, nutritious dairy. Come warm up with this perfect wintertime soup while we talk about Maine dairy farms and how dairy fits into a healthy diet with Jami Badershall from the Maine Dairy & Nutrition Council.

2:00 PM - Maine Sea Salt Caramel with Chocolatier Andy Wilbur

Fresh local cream, crunchy Maine sea salt and homemade vanilla join together to become decadent caramel under the expert hand of Chocolatier Andy Wilbur and Chef Cynthia Finnemore Simonds in this candy making demonstration. Sample the sweet results!

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