
To: ConnectME Authority
Phil Lindley, Executive Director ConnectME

RE: Pre-Application Letter – 9th Round Grant

Project: Henderson Rd RT, Presque Isle, ME

In response to the Authority's announcement of its Ninth Grant Round, Pioneer Wireless, Inc., dba Pioneer Broadband, ("Pioneer") is pleased to submit this Pre-Application letter for our "Henderson Rd RT" DSL project.

1. Description of service area with emphasis on "unserved".

We are proposing to install a DSL Access Multiplexer (DSLAM) adjacent to the Remote Terminal (RT) located on the Henderson Rd, in Presque Isle, ME. This terminal serves a portion of the Presque Isle area that includes approximately 41 unserved households. The exact service area will be the geographical area covered by the LEC's wire facilities at the RT.

2. Description of communications with other providers:

We have studied this area and communicated with the other service providers (FairPoint and TimeWarner Cable) in the nearby area. There is no evidence that they have plans to expand into this locale.

3. Description of project, type of service, technology, speed, and build time:

We intend to use Maine Fiber Company fiberoptic lines to build a backhaul link from a remotely located DSLAM adjacent to the RT on the Henderson Rd, back to the Pioneer fiber network in Presque Isle. The standard offer for broadband speed will be 10M/1M (Tier 5) delivered to each customer using ADSL2+ protocol. It is estimated the installation of the backhaul links and DSLAM can be completed within 18 months of funding depending on weather conditions when funding is made available. Customer installations can begin immediately once the DSLAM is operational.

4. Amount of funding requested:

Current estimated project cost is \$35,713. This amount is subject to change as project details are worked out and will be finalized within the formal application for this project. Pioneer is requesting funding for \$23,215 representing 65% of the estimated project cost.

5. Applicants financial capability and commitment to match and other funding.

Pioneer will fund \$12,500, or 35% of the estimated project cost. Appropriate documentation and evidence of funding availability will be provided in the formal application in a form acceptable to the Authority.

6. Percentage of households to be served and number of households:

There are an estimated 41 households served within an 18,000' radius of the project site. Pioneer will obtain the exact number of possible customers from the LEC when we submit the full application. The area is mostly residential plus several farm businesses. We calculate that the DSLAM can serve all 41 customers, thus providing 100% coverage within the available wire center.

7. Public-private partnerships and Community Support:

We are working with the City of Presque Isle in gathering support of this project. Evidence of partnerships and statements of support are being acquired and will be included within the formal application.

8. Applicants experience relevant to project:

Pioneer serves in 55 Maine towns from 80 locations, broad casting over 5000 square miles, and serving over 5000 customers via fiber optic cable, wireless, DSL, dialup. Pioneer has a proven track record of successful expansion activities and deep commitment to serving rural Maine. Pioneer has been the recipient of past grant funding from the ConnectME Authority as well.

We look forward to formal application availability and working with the Authority to bridge the digital divide for the residents and businesses of this area.

Respectfully submitted,

Don Flewelling

